**FINNAIR** 



Transportation/Finland, July 19, 2024 News Flash

## Earnings landed short of estimates

Finnair's Q2 results were somewhat softer than estimated as the EUR 44m comparable EBIT missed estimates by more than EUR 10m. Finnair's FY '24 EBIT guidance also came in lower than estimated as the midpoint landed at EUR 145m.

- Finnair Q2 revenue increased by 2.3% y/y to EUR 766.1m, compared to the EUR 774.7m/772.2m Evli/consensus estimates. Passenger revenue grew 0.2% to EUR 613.5m while ancillary revenue increased by 34.3%.
- Comparable EBIT was EUR 43.6m vs the EUR 57.3m/55.1m Evli/consensus estimates. Lower yields and passenger load factors affected results, while runway renovation at Helsinki Airport also increased costs. Travel demand is normalizing, albeit still at a high level, which means supply and demand needs to be balanced more carefully than before.
- Fuel costs amounted to EUR 225m, compared to our EUR 219m estimate, while staff costs were EUR 130m vs our EUR 131m estimate. All other OPEX+D&A were EUR 400m vs our EUR 390m estimate.
- Cost per Available Seat Kilometer was 7.37 eurocents, compared to our estimate of 7.32 eurocents.
- Finnair guides FY '24 revenue to be within the range of EUR 3.0-3.2bn while comparable EBIT is expected to be within the range of EUR 110-180m. The consensus estimate for FY '24 EBIT before the earnings release was EUR 178m, so we believe there will be some downward pressure on earnings estimates following the report. Finnair still plans to increase its total capacity, in terms of ASK, by around 10% this year (including the agreed wet leases). Growth mainly focuses on Asia and Europe.

Rating			C	HOLD	
Q2'24	Actual	Evli	Year ago	Q1'24	
Revenue	766.1	774.7	749.2	681.5	
Adj. EBIT	43.6	57.3	66.2	-11.6	
Adj. EBIT-%	5.7 %	7.4 %	8.8 %	-1.7 %	
Share price, EUI closing price)	R (Last trading o	day's		2.64	
Target price, EUI	3			3.0	
Latest change in			08-Jul-24		
Latest report on company			08-Jul-24		
Research paid by issuer:			YES		
No. of shares outstanding, '000's			204,811		
No. of shares fully diluted, '000's			204,811		
Market cap, EURm			541		
Free float, %			42.9		
Exchange rate EUR/USD			1.08		
Reuters code			FIA1S.HE		
Bloomberg code				FIA1S FH	
Average daily vo	lume, EURm			0.5	
Next interim report			19-Jul-24		
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BUY HOLD SELL

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2022	2,356.6	-163.9	-7.0%	146.7	-5.25	-1.2	0.6	-8.8	26.9	0.00
2023	2,988.5	184.0	6.2%	92.1	1.21	3.3	0.6	9.5	11.3	0.00
2024E	3,092.8	178.1	5.8%	23.4	0.50	5.3	0.5	8.2	4.3	0.10
2025E	3,185.6	187.9	5.9%	16.4	0.45	5.9	0.5	7.8	3.0	0.12
2026E	3,249.3	195.0	6.0%	28.5	0.48	5.5	0.4	7.5	5.3	0.13
Market ca	p, EURm		541	BV per share 20	24E, EUR		134.8 CAGR	EPS 2023-2	6, %	-26.3
Net debt 2	024E, EURm		916	Price/book 2024	1E		0.8 CAGR	sales 2023-	26, %	2.8
Enterprise	value, EURm		1,457	Dividend yield 2	2024E, %		3.8 ROE 2	024E, %		16.4
Total asset	ts 2024E, EURn	n	4,110	Tax rate 2024E,	0/0		6.2 ROCE	2024E, %		3.2
Goodwill 2	2024E, EURm		0	Equity ratio 202	24E, %		18.8 PEG, F	P/E 24/CAGR		0.0

## PRE-REPORT KEY FIGURES

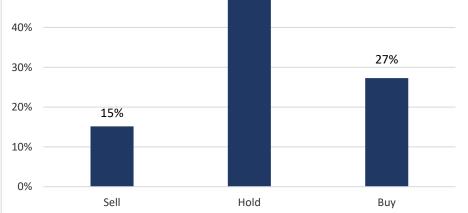
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5 1	ce compared to share price < -10 % -10 - (+10) % > 10 %	Recommendation SELL HOLD BUY	
ERP's inve	stment recommendation of the an	alyzed company is up	idated at least 2 times per year.
60%		58%	
00%			
50%			



The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

## Name(s) of the analyst(s): Ilvonen

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