

## Finnish projects drive growth

**Dovre reports Q4 results on Mar 17. Recent big losses ate some of the EUR 35m segment sale proceeds, yet growth outlook remains strong especially in Finland.**

### Construction challenges in Sweden, but Finland grows

Dovre downgraded FY'24 guidance as two wind farm projects in Sweden generated ca. EUR 10m in losses, and as a result the management of Suvic will also change. The Q4 losses of Renewable Energy amount to some EUR 18m; Dovre should be able to correct going forward, but the losses burn a large amount of the EUR 35m proceeds received from the recent segment sale. Renewable Energy reached EUR 99m top line already last year, and Suvic should continue to grow now that it begins to deliver an EPC project of EUR 55m for a solar farm as well as a battery storage contract (which we believe could be worth at least EUR 20m) in Finland. Suvic might yet sign another EUR 54m contract for a Finnish wind farm. These projects help secure a high workload for this year and next in a more familiar market, so Dovre has good chances of correcting course.

### Net cash position still strong while workload remains high

We estimate Dovre should have a net cash position of roughly EUR 15m left after the most recent losses, still a significant sum although considerably smaller than the pile we previously estimated the company would have following the sale of its two segments. This leaves an EV of some EUR 10m, and we continue to estimate an EBIT of around EUR 1m for FY'25. Such a profitability level would still be very modest considering Renewable Energy is likely to reach well above EUR 100m in revenue. We thus believe EBIT will continue to recover after this year to around EUR 3m in FY'26, assuming Suvic signs additional projects later and manages to correct the problems.

### Earnings to recover this year and next

Dovre is valued roughly 8x EV/EBIT on our FY'25 estimates, which isn't very low however the earnings level has room to recover further next year. The recent cost overruns and questions around possible strategic moves create uncertainty in the short-term, but an EV of some EUR 10m isn't a prohibitively high price when solar and wind energy continue to gain share in Finland as well as Sweden. Our new TP is EUR 0.25 (0.30) as we retain our ACCUMULATE rating.

## Rating + Accumulate



<b>Share price, EUR</b> (Last trading day's closing price)	<b>0.24</b>
Target price, EUR	0.25
Latest change in recommendation	31-Jan-25
Latest report on company	31-Jan-25
Research paid by issuer:	YES
No. of shares outstanding, '000's	105 960
No. of shares fully diluted, '000's	105 960
Market cap, EURm	26
Free float, %	94.3 %
Exchange rate	-
Reuters code	DOV1V.HE
Bloomberg code	DOV1V FH
Average daily volume, EURm	0.1
Next interim report	17-Mar-25
Web site	<a href="https://www.dovregroup.com/">https://www.dovregroup.com/</a>
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+++ BUY + ACCUMULATE - REDUCE - - SELL

## KEY FIGURES

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2022	94.2	1.7	1.8%	-5.9	-0.02	-38.2	0.6	34.6	-9.5%	
2023	71.4	0.8	1.1%	-6.7	-0.02	-18.1	0.7	58.7	-14.6%	0.01
2024E	99.1	-22.1	-22.3%	16.7	-0.20	-1.2	0.1	-0.5	65.5%	0.01
2025E	106.5	1.3	1.3%	1.7	0.01	48.1	0.1	7.8	6.6%	0.01
2026E	111.9	3.1	2.8%	1.4	0.02	15.6	0.1	3.2	5.5%	0.01
Market cap, EURm	26		Gearing 2024E, %	-99.1%		CAGR EPS 2023-26, %	0.0%			
Net debt 2024E, EURm	-15		Price/book 2024E	1.7		CAGR Sales 2023-26, %	16.1%			
Enterprise value, EURm	11		Dividend yield 2024E, %	4.2%		ROE 2024E, %	-83.3%			
Total assets 2024E, EURm	71		Tax rate 2024E, %	-3.5%		ROCE 2024E, %	-72.3%			
Goodwill 2024E, EURm	20		Equity ratio 2024E, %	20.6%		PEG, P/E 24/CAGR	0.0			

All the important disclosures can be found on the last pages of this report.

### Estimates and peer valuation

Dovre	FY '21	FY '22	Q1'23	Q2'23	Q3'23	Q4'23	FY '23	Q1'24	Q2'24	Q3'24	Q4'24e	FY '24e
<i>Revenue</i>	50.4	94.2	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	28.2	99.1
Renewable Energy	50.4	94.2	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	28.2	99.1
<i>y/y growth</i>		87 %	-23 %	-14 %	-38 %	-13 %	-24 %	-15 %	27 %	72 %	60 %	39 %
<i>EBIT</i>	0.9	1.7	-0.1	0.2	0.6	0.0	0.8	-5.9	0.9	1.1	-18.1	-22.1
Renewable Energy	1.9	2.7	0.2	0.5	0.9	0.2	1.8	-5.7	1.1	1.4	-17.8	-21.0
<i>EBIT-%</i>	4 %	3 %	1 %	3 %	4 %	1 %	3 %	-42 %	5 %	4 %	-63 %	-21 %
Other & Unallocated	-1.0	-1.0	-0.3	-0.3	-0.3	-0.2	-1.0	-0.3	-0.2	-0.3	-0.3	-1.1

Source: Evli Research

DOVRE PEER GROUP	MCAP MEUR	EV/EBITDA			EV/EBIT			EBIT-%		
		24	25	26	24	25	26	24	25	26
AF Gruppen	1333	9.6x	7.4x	6.9x	15.5x	10.7x	9.8x	3.7 %	5.0 %	5.3 %
Kreate Group	70	6.2x	6.4x	5.7x	10.8x	10.0x	8.4x	3.2 %	3.4 %	3.8 %
Veidekke	1671	6.3x	6.2x	5.9x	10.5x	10.2x	9.5x	3.9 %	4.0 %	4.1 %
NYAB	345	9.9x	8.3x	7.5x	11.9x	9.5x	8.5x	7.3 %	6.8 %	7.0 %
NRC Group	74	21.3x	4.1x	3.3x		9.6x	6.4x	-8.5 %	2.0 %	2.8 %
Tecnicas Reunidas	1146	3.4x	4.0x	3.5x	4.1x	4.7x	4.1x	4.1 %	4.3 %	4.7 %
Primoris Services	3166	11.3x	9.5x	8.5x	14.9x	12.2x	10.7x	5.2 %	5.2 %	5.6 %
Quanta Services	33368	22.0x	15.0x	13.6x	38.0x	24.5x	20.6x	5.7 %	6.2 %	6.7 %
MasTec	8307	13.0x	10.1x	8.8x	28.7x	17.4x	14.5x	3.7 %	4.9 %	5.3 %
Soltec Power	145	7.5x			9.5x			6.0 %		
Emeren Group	68	10.5x	4.2x	5.2x	22.1x	7.3x	23.4x	8.0 %	13.4 %	4.8 %
Peer Group Average	4518	11.0x	7.5x	6.9x	16.6x	11.6x	11.6x	3.8 %	5.5 %	5.0 %
Peer Group Median	1146	9.9x	6.9x	6.4x	13.4x	10.1x	9.6x	4.1 %	4.9 %	5.0 %
Dovre (Evli est.)	<b>26</b>	<b>-0.5x</b>	<b>4.2x</b>	<b>2.9x</b>	<b>-0.5x</b>	<b>7.8x</b>	<b>3.2x</b>	<b>-22.3 %</b>	<b>1.2 %</b>	<b>2.8 %</b>

Dovre prem./disc. to peer median

-105 %   -39 %   -55 %   -104 %   -23 %   -67 %   -648 %   -75 %   -45 %

Source FactSet, Evli Research

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC
Current share price	0.24 PV of Free Cash Flow	44 Long-term growth, %	2.5 % Risk-free interest rate, %
DCF share value	0.27 PV of Horizon value	-14 WACC, %	9.2 % Market risk premium, %
Share price potential, %	10.6 % Unconsolidated equity	0 Spread, %	0.0 % Debt risk premium %
Maximum value	0.3 Marketable securities	8 Minimum WACC, %	9.2 % Equity beta coefficient
Minimum value	0.3 Debt – dividend	-10 Maximum WACC, %	9.2 % Target debt ratio, %
Horizon value, %	-45.0 % Value of stock	28 No. of shares, Mn	106.0 Effective tax rate, %

DCF valuation, EURm	2023	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	2033E	TERMINAL
Net sales	71	99	107	112	115	118	121	124	127	130	134	137
Sales growth (%)	24.2%	38.8%	7.5%	5.0%	3.0%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Operating income (EBIT)	1	-22	1	3	5	6	6	6	6	7	7	7
Operating income margin %	1.1%	22.3%	1.3%	2.8%	4.3%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
+ Depreciation+amort.	1		0	0	0	0	1	1	1	0	0	
EBITDA	2	-21	2	3	5	6	7	7	7	6	7	
- Paid taxes	-2	-1	0	-1	-1	-1	-1	-1	-1	-1	-1	
- Change in NWC	-5	39	2	1	1	1	1	1	1	1	1	
NWC / Sales, %	16.2%	-28.1%	-28.1%	28.0%	28.0%	28.0%	28.0%	27.9%	27.9%	27.9%	27.9%	
+ Change in other liabs	-1											
- Operative CAPEX	0	-1	-1	-2	-2	-2	-2	-2	15	-1	-8	
opCAPEX / Sales, %	0.3%	1.0%	1.1%	1.8%	1.7%	1.7%	1.7%	1.6%	-11.8%	0.8%	6.1%	
- Acquisitions												
+ Divestments												
- Other items												
= FCFF	-6	16	2	2	3	4	4	4	22	5	-2	-30
= Discounted FCFF		16	2	2	3	3	3	3	12	3	-1	-14
= DFCF min WACC		16	2	2	3	3	3	3	12	3	-1	-14
= DFCF max WACC		16	2	2	3	3	3	3	12	3	-1	-14

**Sensitivity analysis, EUR**

		Terminal WACC				
		7.23 %	8.23 %	9.23 %	10.23 %	11.23 %
<b>Terminal EBIT-%</b>	3.00 %	-0.09	0.02	0.09	0.14	0.17
	4.00 %	0.06	0.13	0.18	0.21	0.23
	5.00 %	0.21	0.24	0.27	0.28	0.29
	6.00 %	0.35	0.36	0.35	0.35	0.35
	7.00 %	0.50	0.47	0.44	0.42	0.40

**INTERIM FIGURES**

<b>EVLI ESTIMATES, EURm</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Net sales	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	28.2	99.1	106.5	111.9
EBITDA	0.1	0.6	0.8	0.3	1.8	-5.6	1.1	1.3	-17.9	-21.1	1.6	3.4
<i>EBITDA margin (%)</i>	<i>0.6%</i>	<i>3.5%</i>	<i>3.9%</i>	<i>1.7%</i>	<i>2.5%</i>	<i>-41.5%</i>	<i>5.0%</i>	<i>3.7%</i>	<i>-63.5%</i>	<i>-21.3%</i>	<i>1.5%</i>	<i>3.1%</i>
EBIT	-0.1	0.3	0.6		0.8	-5.9	0.9	1.0	-18.1	-22.1	1.3	3.1
<i>EBIT margin (%)</i>	<i>-0.6%</i>	<i>1.7%</i>	<i>2.9%</i>		<i>1.1%</i>	<i>-43.7%</i>	<i>4.1%</i>	<i>2.8%</i>	<i>-64.2%</i>	<i>-22.3%</i>	<i>1.3%</i>	<i>2.8%</i>
Net financial items	-0.2	-0.2	-0.6	-0.1	-1.1	-0.2	-0.1	-0.4	-0.1	-0.8	-0.2	-0.2
Pre-tax profit	-0.3	0.1		-0.1	-0.3	-6.1	0.8	0.6	-18.2	-22.9	1.1	2.9
Tax	-0.3	-0.5	-0.5	-0.4	-1.7	-0.3	0.0	-0.5		-0.8	-0.2	-0.6
<i>Tax rate (%)</i>	<i>-100.0%</i>	<i>488.0%</i>	<i>10 000 000 000.0%</i>	<i>-400.0%</i>	<i>-566.7%</i>	<i>-4.9%</i>	<i>-2.1%</i>	<i>86.2%</i>		<i>-3.5%</i>	<i>17.7%</i>	<i>20.0%</i>
Net profit	-0.8	-0.4	-0.8	-0.5	-2.5	-3.4	0.0	-0.1	-18.2	-21.7	0.5	1.6
EPS	-0.01	0.00	-0.01	-0.01	-0.02	-0.03	0.00	0.00	-0.17	-0.20	0.01	0.02
EPS adj. (diluted)	-0.01	0.00	-0.01	-0.01	-0.02	-0.03	0.00	0.00	-0.17	-0.20	0.01	0.02
Dividend per share					0.01					0.01	0.01	0.01
<b>SALES, EURm</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Renewable Energy	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	28.2	99.1	106.5	111.9
Total	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	28.2	99.1	106.5	111.9
<b>SALES GROWTH, Y/Y %</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Renewable Energy	-23.2%	-14.3%	-37.7%	-13.3%	-24.2%	-15.1%	27.0%	72.2%	60.2%	38.8%	7.5%	5.0%
Total	-23.2%	-14.3%	-37.7%	-13.3%	-24.2%	-15.1%	27.0%	72.2%	60.2%	38.8%	7.5%	5.0%
<b>EBIT, EURm</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Renewable Energy	0.2	0.5	0.9	0.2	1.8	-5.7	1.1	1.4	-17.8	-21.0	2.1	3.9
Other functions	-0.2	-0.2	-0.2	-0.1	-0.7	-0.2	-0.2	-0.3	-0.2	-0.8	-0.4	-0.4
Unallocated	-0.1		-0.1	-0.1	-0.3	-0.1		-0.1	-0.1	-0.3	-0.4	-0.4
Total	-0.1	0.3	0.6		0.8	-5.9	0.9	1.0	-18.1	-22.1	1.3	3.1
<b>EBIT margin %</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Renewable Energy	1.3%	2.9%	4.4%	1.1%	2.5%	-41.9%	4.8%	4.0%	-63.1%	-21.2%	2.0%	3.5%
Other functions	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Unallocated	-100.0%		-100.0%	-100.0%	-100.0%	-100.0%		-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Total	-0.6%	1.7%	2.9%		1.1%	-43.7%	4.1%	2.8%	-64.2%	-22.3%	1.3%	2.8%

<b>INCOME STATEMENT, EURm</b>	2019	2020	2021	2022	2023	2024E	2025E	2026E
Sales	83.1	77.4	50.4	94.2	71.4	99.1	106.5	111.9
<i>Sales growth (%)</i>	26.9%	-6.9%	-34.9%	86.9%	-24.2%	38.8%	7.5%	5.0%
EBITDA	3.5	3.2	1.8	2.7	1.8	-21.1	1.6	3.4
<i>EBITDA margin (%)</i>	4.2%	4.2%	3.5%	2.9%	2.5%	-21.3%	15%	3.1%
Depreciation	-0.9	-0.8	-0.9	-1.0	-1.0		-0.3	-0.3
EBITA	2.6	2.4	0.9	1.7	0.8	-22.1	1.3	3.1
Goodwill amortization / writedown								
EBIT	2.6	2.4	0.9	1.7	0.8	-22.1	1.3	3.1
<i>EBIT margin (%)</i>	3.1%	3.1%	1.8%	1.8%	1.1%	-22.3%	1.3%	2.8%
Reported EBIT	2.6	2.4	0.9	1.7	0.8	-22.1	1.3	3.1
<i>EBIT margin (reported) (%)</i>	3.1%	3.1%	1.8%	1.8%	1.1%	-22.3%	1.3%	2.8%
Net financials	-0.1	-0.2	-0.5	-1.0	-1.1	-0.8	-0.2	-0.2
Pre-tax profit	2.5	2.2	0.4	0.7	-0.3	-22.9	1.1	2.9
Taxes	-0.6	-0.5	-1.3	-1.6	-1.7	-0.8	-0.2	-0.6
Minority shares			-0.6	-0.7	-0.5	2.0	-0.4	-0.7
Net profit	2.0	1.7	-1.5	-1.6	-2.5	-21.7	0.5	1.6
Cash NRIs								
Non-cash NRIs								
<b>BALANCE SHEET, EURm</b>								
<b>Assets</b>								
Fixed assets	3	3	3	4	7	8	9	10
Goodwill	15	16	21	21	20	20	20	20
Right of use assets								
Inventory			1	2	7	6	7	7
Receivables	15	14	32	42	44	20	21	22
Liquid funds	7	9	10	11	8	15	15	16
Total assets	41	44	70	82	88	71	74	78
<b>Liabilities</b>								
Shareholders' equity	24	24	28	34	37	15	14	15
Minority interest								
Convertibles								
Lease liabilities								
Deferred taxes	1	1	1	1	1	1	1	1
Interest bearing debt	3	6	8	8	9			
Non-interest bearing current liabilities	13	13	30	36	38	53	57	60
Other interest-free debt	0	0	1	2	1	1	1	1
Total liabilities	41	44	70	82	88	71	74	78
<b>CASH FLOW, EURm</b>								
+ EBITDA	3	3	2	3	2	-21	2	3
- Net financial items	0	0	0	-1	-1	-1	0	0
- Taxes	-1	0	-1	-2	-2	-1	0	-1
- Increase in Net Working Capital	-1	2	-2	-5	-5	39	2	1
+/- Other			-1	-1	-1	2	0	-1
= Cash flow from operations	2	5	-2	-6	-6	18	3	3
- Capex	0	-5	-3	0	0	-1	-1	-2
- Acquisitions								
+ Divestments								
= Free cash flow	2	0	-5	-6	-7	17	2	1
+/- New issues/buybacks		0	7	8	6			
- Paid dividend	1	1			1	1	1	1
+/- Other	0	3	0	0	-2	-9		
Change in cash	1	2	1	2	-3	7	1	0

KEY FIGURES	2020	2021	2022	2023	2024E	2025E	2026E
M-cap	29	72	62	46	26	26	26
Net debt (excl. convertibles)	-2	-1	-3	1	-15	-15	-16
Enterprise value	26	71	59	47	11	10	10
Sales	77	50	94	71	99	107	112
EBITDA	3	2	3	2	-21	2	3
EBIT	2	1	2	1	-22	1	3
Pre-tax	2	0	1	0	-23	1	3
Earnings	2	-2	-2	-3	-22	1	2
Equity book value (excl. minorities)	24	28	34	37	15	14	15

Valuation multiple	2020	2021	2022	2023	2024E	2025E	2026E
EV/Sales	0.3	1.4	0.6	0.7	0.1	0.1	0.1
EV/EBITDA	8.2	40.5	21.8	26.1	-0.5	6.4	2.9
EV/EBITA	11.0	78.9	34.6	58.7	-0.5	7.8	3.2
EV/EBIT	11.0	78.9	34.6	58.7	-0.5	7.8	3.2
EV/OCF	5.5	-32.3	-10.4	-7.3	0.6	3.7	2.9
EV/FCF	81.0	-23.4	-18.4	-8.1	0.7	4.6	4.4
P/FCFR	153.8	-15.3	-10.5	-6.9	1.5	15.1	18.1
P/E	17.0	-47.9	-38.2	-18.1	-1.2	48.1	15.6
P/BV	1.2	2.5	1.8	1.2	1.7	1.8	1.7
Target EV/EBITDA					-0.5	7.0	3.2
Target EV/EBIT					-0.5	8.5	3.5
Target EV/FCFF					0.7	6.7	7.8
Target P/BV					1.8	1.9	1.8
Target P/E, diluted	12.1		14.7	18.1	-1.2	49.9	16.2

Per share measures	2020	2021	2022	2023	2024E	2025E	2026E
Number of shares (million)	102.96	105.96	105.96	105.96	105.96	105.96	105.96
Number of shares (diluted, million)	102.96	105.96	105.96	105.96	105.96	105.96	105.96
EPS	0.02	-0.01	-0.02	-0.02	-0.20	0.01	0.02
Operating cash flow per share	0.05	-0.02	-0.05	-0.06	0.17	0.03	0.03
Free cash flow per share	0.00	-0.04	-0.06	-0.06	0.16	0.02	0.01
Book value per share	0.23	0.27	0.32	0.35	0.14	0.13	0.14
Dividend per share	0.01			0.01	0.01	0.01	0.01
Dividend payout ratio, %	60.9%			-41.8%	-4.9%	199.7%	64.9%
Dividend yield, %	3.6%			2.3%	4.2%	4.2%	4.2%
FCF yield, %	0.7%	-6.5%	-9.5%	-14.6%	65.5%	6.6%	5.5%

Efficiency measures	2020	2021	2022	2023	2024E	2025E	2026E
ROE	7.1%	-5.8%	-5.2%	-7.1%	-83.3%	3.7%	11.3%
ROCE	8.5%	2.7%	4.3%	1.8%	-72.3%	7.9%	20.2%

Financial ratios	2020	2021	2022	2023	2024E	2025E	2026E
Inventories as % of sales		1.3%	1.6%	9.5%	6.5%	6.5%	6.5%
Receivables as % of sales	17.8%	63.8%	44.7%	61.7%	20.0%	20.0%	20.0%
Non-int. bearing liabilities as % of sales	17.1%	59.6%	37.8%	53.7%	53.7%	53.7%	53.7%
NWC/sales, %	0.2%	3.3%	6.9%	16.2%	-28.1%	-28.1%	-28.0%
Operative CAPEX/Sales, %	6.0%	5.0%	0.2%	0.3%	1.0%	1.1%	1.8%
CAPEX/sales (incl. acquisitions), %	6.0%	5.0%	0.2%	0.3%	1.0%	1.1%	1.8%
FCFF/EBITDA	0.1	-1.7	-1.2	-3.2	-0.7	1.4	0.7
Net Debt/EBITDA, book-weighted	-0.7	-0.6	-1.1	0.7	0.7	-9.4	-4.5
Debt/equity, market-weighted	0.2	0.1	0.1	0.2			
Equity ratio, book-weighted	0.5	0.4	0.4	0.4	0.2	0.2	0.2
Gearing, %	-10.1%	-3.7%	-8.8%	3.1%	-99.1%	-107.2%	-105.5%

**COMPANY DESCRIPTION:** Dovre Group is a provider of construction and development services to the renewable energy industry mainly in Finland and Sweden. The Group's parent Dovre Group Plc is domiciled in Finland and is listed on Nasdaq Helsinki (symbol DOV1V).

**INVESTMENT CASE:** Dovre's presence in Sweden is mainly focused on the wind power construction market, whereas its presence in Finland is more diverse as it includes also significant exposure to the local solar power construction market in addition to the ownership of Renetec, a solar-focused development company.

OWNERSHIP STRUCTURE	SHARES	EURm	%
ETRA CAPITAL OY	19 000 000	4.579	17.9 %
JOENSUUN KAUPPA JA KONE OY	11 529 891	2.779	10.9 %
KOSKELO ILARI	6 205 000	1.495	5.9 %
SKANDINAVISKA ENSKILDA BANKEN AB (PUBL) HELSINKI BRANCH	2 401 198	0.579	2.3 %
SIIK SEPPO SAKARI	2 104 015	0.507	2.0 %
K22 FINANCE OY	2 000 000	0.482	1.9 %
KAKKONEN KARI HEIKKI ILMARI	1 800 000	0.434	1.7 %
MÄKELÄ PEKKA MIKAEL	1 775 713	0.428	1.7 %
PAASI KARI	1 748 000	0.421	1.6 %
SIIK RAUNI MARJUT	1 611 185	0.388	1.5 %
Ten largest	50 175 002	12.092	47.4 %
Residual	55 784 998	13.444	52.6 %
Total	105 960 000	25.536	100%

#### EARNINGS CALENDAR

March 17, 2025	FY 2024 Results
April 29, 2025	Q1 report
August 20, 2025	Q2 report
October 29, 2025	Q3 report

#### OTHER EVENTS

#### COMPANY MISCELLANEOUS

CEO: Sanna Outa-Ollila	Ahventie 4 B
CFO: Hans Sten	Tel: +358 20 436 2000
IR:	

**DEFINITIONS**

<p><b>P/E</b></p> $\frac{\text{Price per share}}{\text{Earnings per share}}$	<p><b>EPS</b></p> $\frac{\text{Profit before extraord. items and taxes} - \text{income taxes} + \text{minority interest}}{\text{Number of shares}}$
<p><b>P/BV</b></p> $\frac{\text{Price per share}}{\text{Shareholder's equity} + \text{taxed provisions per share}}$	<p><b>DPS</b></p> <p>Dividend for the financial period per share</p>
<p><b>Market cap</b></p> <p>Price per share * Number of shares</p>	<p><b>OCF (Operating cash flow)</b></p> <p>EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments</p>
<p><b>EV (Enterprise value)</b></p> <p>Market cap + net debt + minority interest at market value – share of associated companies at market value</p>	<p><b>FCF (Free cash flow)</b></p> <p>Operating cash flow – Operative CAPEX – acquisitions + divestments</p>
<p><b>EV/Sales</b></p> $\frac{\text{Enterprise value}}{\text{Sales}}$	<p><b>FCF yield, %</b></p> $\frac{\text{Free cash flow}}{\text{Market cap}}$
<p><b>EV/EBITDA</b></p> $\frac{\text{Enterprise value}}{\text{Earnings before interest, tax, depreciation and amortization}}$	<p><b>Operative CAPEX / Sales</b></p> $\frac{\text{Capital expenditure} - \text{divestments} - \text{acquisitions}}{\text{Sales}}$
<p><b>EV/EBIT</b></p> $\frac{\text{Enterprise value}}{\text{Operating profit}}$	<p><b>Net working capital</b></p> <p>Current assets – current liabilities</p>
<p><b>Net debt</b></p> <p>Interest bearing debt – financial assets</p>	<p><b>Capital employed / Share</b></p> $\frac{\text{Total assets} - \text{non-interest bearing debt}}{\text{Number of shares}}$
<p><b>Total assets</b></p> <p>Balance sheet total</p>	<p><b>Gearing</b></p> $\frac{\text{Net debt}}{\text{Equity}}$
<p><b>Div yield, %</b></p> $\frac{\text{Dividend per share}}{\text{Price per share}}$	<p><b>Debt/Equity, %</b></p> $\frac{\text{Interest bearing debt}}{\text{Shareholders' equity} + \text{minority interest} + \text{taxed provisions}}$
<p><b>Payout ratio, %</b></p> $\frac{\text{Total dividends}}{\text{Earnings before extraordinary items and taxes} - \text{income taxes} + \text{minority interest}}$	<p><b>Equity ratio, %</b></p> $\frac{\text{Shareholders' equity} + \text{minority interest} + \text{taxed provisions}}{\text{Total assets} - \text{interest-free loans}}$
<p><b>ROCE, %</b></p> $\frac{\text{Profit before extraordinary items} + \text{interest expenses} + \text{other financial costs}}{\text{Balance sheet total} - \text{non-interest bearing debt (average)}}$	<p><b>CAGR, %</b></p> <p>Cumulative annual growth rate = Average growth rate per year</p>
<p><b>ROE, %</b></p> $\frac{\text{Profit before extraordinary items and taxes} - \text{income taxes}}{\text{Shareholders' equity} + \text{minority interest} + \text{taxed provisions (average)}}$	



**Important Disclosures**

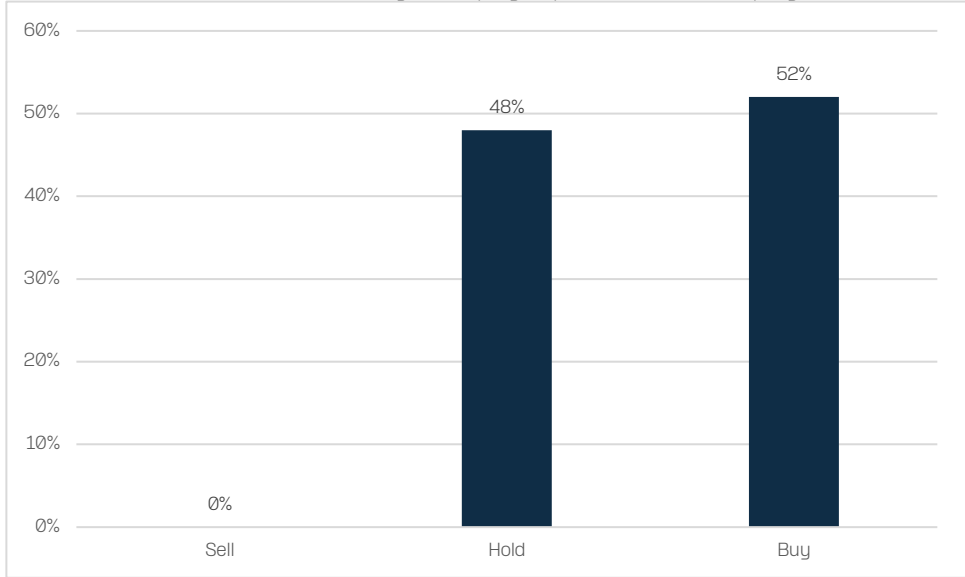
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Investment recommendations are defined as follows:

Target price compared to share price	Recommendation
< -10 %	SELL
-10 - 0 %	RECUDE
0 - (+10) %	ACCUMULATE
> 10 %	BUY

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Name(s) of the analyst(s): Joonas Iivonen

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