

### Patience required

Dovre completed its segmental sale for a significant cash pile, the eventual use of which remains an open question for now.

#### Renewable Energy should deliver a positive EBIT this year

Dovre has completed the sale of Project Personnel and Consulting Norway for a sum of EUR 28m, in addition to which another EUR 7m is expected. The negative profit warning however implies a loss of some EUR 10m in Q4 due to certain Renewable Energy projects. There were some challenges even earlier last year, but the learning curve for Suvic's expansion appears to have been quite a lot steeper than previously estimated. Cost uncertainty continues into this year, so while we expect significant improvement EBIT is still likely to remain far below its potential even if Renewable Energy may well already reach EUR 100m top line. We estimate EUR 2m FY'25 Renewable Energy EBIT, which wouldn't be a very high level given the likely volumes this year but is still subject to downside risks. We have however made only rather small estimate revisions to other functions & unallocated costs so far, as their level is to decrease significantly after the recent sale. We thus believe Dovre could report an EBIT of around EUR 1m this year.

#### EBIT to recover through better management and pricing

Suvic recently signed an EPC contract for a solar park of 100 MWp in Finland, the value of which was EUR 55m. This can be compared to the 102.2 MWp solar park contract announced a year before, which had a value of EUR 38m. The contract pricing thus indicates larger cost buffers from now on. We therefore expect Renewable Energy EBIT to gain also after FY'25 especially if Renetec starts to contribute significant results. A mid-single digit EBIT margin could then be achieved next year.

#### Valuation not very expensive if Suvic's losses are now past

Dovre is valued about 7x EV/EBIT on our FY'25 estimates, which is still a bit high given the cost uncertainty and when 49% of Suvic's results are due to the minority stake. We expect positive EBIT from Suvic going forward, and Renewable Energy should in our view achieve a clearly positive result already this year now that the ownership in Renetec is 100% while it has many projects soon ready for construction. Our new TP is EUR 0.30 (0.35) as our rating is ACCUMULATE (HOLD) according to the updated rating methodology (see p. 3).

### Rating + Accumulate



<b>Share price, EUR</b> (Last trading day's closing price)	<b>0.29</b>
Target price, EUR	0.30
Latest change in recommendation	31-Jan-25
Latest report on company	31-Jan-25
Research paid by issuer:	YES
No. of shares outstanding, '000's	105 960
No. of shares fully diluted, '000's	105 960
Market cap, EURm	31
Free float, %	94.3 %
Exchange rate	-
Reuters code	DOV1V.HE
Bloomberg code	DOV1V FH
Average daily volume, EURm	0.1
Next interim report	12-Mar-25
Web site	<a href="https://www.dovregroup.com/">https://www.dovregroup.com/</a>
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+ BUY + ACCUMULATE - REDUCE - SELL

### KEY FIGURES

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2022	94.2	1.7	1.8%	-5.9	-0.02	-38.2	0.6	34.6	-9.5%	
2023	71.4	0.8	1.1%	-6.7	-0.02	-18.1	0.7	58.7	-14.6%	0.01
2024E	91.2	-14.2	-15.6%	24.8	-0.13	-2.2	0.1	-0.6	80.3%	0.01
2025E	98.0	1.2	1.2%	1.5	0.00	85.5	0.1	6.7	5.0%	0.01
2026E	102.9	2.8	2.7%	1.2	0.01	22.3	0.1	2.7	3.8%	0.01
Market cap, EURm		31	Gearing 2024E, %			-100.0 %	CAGR EPS 2023-26, %			0.0 %
Net debt 2024E, EURm		-23	Price/book 2024E			1.4	CAGR Sales 2023-26, %			13.0 %
Enterprise value, EURm		8	Dividend yield 2024E, %			3.4 %	ROE 2024E, %			-46.0 %
Total assets 2024E, EURm		75	Tax rate 2024E, %			-5.3 %	ROCE 2024E, %			-41.1 %
Goodwill 2024E, EURm		20	Equity ratio 2024E, %			30.2 %	PEG, P/E 24/CAGR			0.0

All the important disclosures can be found on the last pages of this report.

### Estimates and peer valuation

Dovre	FY '21	FY '22	Q1'23	Q2'23	Q3'23	Q4'23	FY '23	Q1'24	Q2'24	Q3'24	Q4'24e	FY '24e
<i>Revenue</i>	50.4	94.2	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	20.3	91.2
Renewable Energy	50.4	94.2	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	20.3	91.2
<i>y/y growth</i>		87 %	-23 %	-14 %	-38 %	-13 %	-24 %	-15 %	27 %	72 %	15 %	28 %
<i>EBIT</i>	0.9	1.7	-0.1	0.2	0.6	0.0	0.8	-5.9	0.9	1.1	-10.2	-14.1
Renewable Energy	1.9	2.7	0.2	0.5	0.9	0.2	1.8	-5.7	1.1	1.4	-9.9	-13.1
<i>EBIT-%</i>	4 %	3 %	1 %	3 %	4 %	1 %	3 %	-42 %	5 %	4 %	-49 %	-14 %
Other & Unallocated	-1.0	-1.0	-0.3	-0.3	-0.3	-0.2	-1.0	-0.3	-0.2	-0.3	-0.3	-1.1

Source: Evli Research

DOVRE PEER GROUP	MCAP MEUR	EV/EBITDA			EV/EBIT			EBIT-%		
		24	25	26	24	25	26	24	25	26
AF Gruppen	1476	10.6x	8.7x	8.1x	17.5x	12.5x	11.3x	3.4 %	4.9 %	5.2 %
Kreate Group	65	6.3x	5.7x	5.1x	10.5x	8.8x	8.1x	3.2 %	3.6 %	3.8 %
Veidekke	1684	6.6x	6.5x	6.3x	10.9x	10.7x	10.1x	3.8 %	3.9 %	4.0 %
NYAB	308	11.4x	8.7x	7.6x	13.7x	10.1x	8.8x	6.9 %	7.1 %	7.4 %
NRC Group	65	12.6x	3.9x	3.2x	9.3x	9.3x	6.3x	-11.8 %	2.0 %	2.8 %
Tecnicas Reunidas	1070	2.8x	3.3x	2.9x	3.2x	3.8x	3.4x	4.1 %	4.4 %	4.8 %
Primoris Services	3967	12.7x	11.6x	10.4x	17.0x	15.3x	13.3x	4.9 %	5.2 %	5.7 %
Quanta Services	43766	22.7x	19.6x	17.3x	39.0x	30.9x	25.9x	5.6 %	6.1 %	6.6 %
MasTec	11160	13.5x	12.7x	11.1x	30.2x	22.5x	18.1x	3.6 %	4.8 %	5.4 %
Soltec Power	159	7.5x			9.5x			6.0 %		
Emeren Group	97	10.5x	5.2x	6.2x	22.1x	8.6x	27.8x	7.9 %	13.4 %	4.8 %
Peer Group Average	5802	10.7x	8.6x	7.8x	17.4x	13.2x	13.3x	3.4 %	5.5 %	5.0 %
Peer Group Median	1070	10.6x	7.6x	6.9x	15.3x	10.4x	10.7x	4.1 %	4.9 %	5.0 %
Dovre (Evli est.)	<b>31</b>	<b>-0.6x</b>	<b>3.4x</b>	<b>2.5x</b>	<b>-0.6x</b>	<b>6.7x</b>	<b>2.7x</b>	<b>-15.6 %</b>	<b>1.2 %</b>	<b>2.7 %</b>
<i>Dovre prem./disc. to peer median</i>		-106 %	-55 %	-65 %	-104 %	-35 %	-74 %	-476 %	-76 %	-46 %

Source FactSet, Evli Research

We have amended our rating methodology since the previous update of the stock. Please see the updated and previous methodologies below.

**NEW**

Target price compared to share price	Recommendation
< -10%	SELL
-10 – 0%	REDUCE
0 – (+10)%	ACCUMULATE
> 10%	BUY

**OLD**

Target price compared to share price	Recommendation
< -10%	SELL
-10 – (+10)%	HOLD
> 10%	BUY

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC
Current share price	0.29 PV of Free Cash Flow	50 Long-term growth, %	2.5 % Risk-free interest rate, % 2.25 %
DCF share value	0.34 PV of Horizon value	-11 WACC, %	9.2 % Market risk premium, % 5.8 %
Share price potential, %	17.6 % Unconsolidated equity	0 Spread, %	0.0 % Debt risk premium % 2.8 %
Maximum value	0.3 Marketable securities	8 Minimum WACC, %	9.2 % Equity beta coefficient 1.20
Minimum value	0.3 Debt – dividend	-10 Maximum WACC, %	9.2 % Target debt ratio, % 15 %
Horizon value, %	-29.8 % Value of stock	36 No. of shares, Mn	106.0 Effective tax rate, % 20 %

DCF valuation, EURm	2023	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	2033E	TERMINAL
Net sales	71	91	98	103	106	108	111	114	116	119	122	125
Sales growth (%)	24.2%	27.7%	7.5%	5.0%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Operating income (EBIT)	1	-14	1	3	4	5	6	6	6	6	6	6
Operating income margin %	1.1%	-15.6%	1.2%	2.7%	4.2%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
+ Depreciation+amort.	1		0	0	0	0	1	1	1	0	0	
EBITDA	2	-13	1	3	5	6	6	6	7	6	6	
- Paid taxes	-2	-1	0	-1	-1	-1	-1	-1	-1	-1	-1	
- Change in NWC	-5	40	2	1	1	1	1	1	1	1	1	
NWC / Sales, %	16.2%	30.7%	30.7%	30.6%	30.6%	30.6%	30.5%	30.5%	30.5%	30.5%	30.5%	
+ Change in other liabs	-1											
- Operative CAPEX	0	-1	-1	-2	-2	-2	-2	-2	15	-1	-7	
opCAPEX / Sales, %	0.3%	1.1%	1.2%	1.9%	1.9%	1.9%	1.8%	1.8%	-12.9%	0.8%	6.1%	
- Acquisitions												
+ Divestments												
- Other items												
= FCFF	-6	24	2	2	3	4	4	4	21	5	-2	-25
= Discounted FCF		24	2	2	2	3	2	2	12	2	-1	-11
= DFCF min WACC		24	2	2	2	3	2	2	12	2	-1	-11
= DFCF max WACC		24	2	2	2	3	2	2	12	2	-1	-11

**Sensitivity analysis, EUR**

		Terminal WACC				
		7.23 %	8.23 %	9.23 %	10.23 %	11.23 %
Terminal EBIT-%	3.00 %	0.03	0.12	0.18	0.22	0.25
	4.00 %	0.16	0.22	0.26	0.29	0.30
	5.00 %	0.29	0.32	0.34	0.35	0.36
	6.00 %	0.43	0.43	0.42	0.42	0.41
	7.00 %	0.56	0.53	0.50	0.48	0.46

**INTERIM FIGURES**

<b>EVLI ESTIMATES, EURm</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Net sales	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	20.3	91.2	98.0	102.9
EBITDA	0.1	0.6	0.8	0.3	1.8	-5.6	1.1	1.3	-10.0	-13.2	1.4	3.1
<i>EBITDA margin (%)</i>	<i>0.6%</i>	<i>3.5%</i>	<i>3.9%</i>	<i>1.7%</i>	<i>2.5%</i>	<i>-41.5%</i>	<i>5.0%</i>	<i>3.7%</i>	<i>-49.3%</i>	<i>-14.5%</i>	<i>1.5%</i>	<i>3.1%</i>
EBIT	-0.1	0.3	0.6		0.8	-5.9	0.9	1.0	-10.2	-14.2	1.2	2.8
<i>EBIT margin (%)</i>	<i>-0.6%</i>	<i>1.7%</i>	<i>2.9%</i>		<i>1.1%</i>	<i>-43.7%</i>	<i>4.1%</i>	<i>2.8%</i>	<i>-50.2%</i>	<i>-15.6%</i>	<i>1.2%</i>	<i>2.7%</i>
Net financial items	-0.2	-0.2	-0.6	-0.1	-1.1	-0.2	-0.1	-0.4	-0.1	-0.8	-0.2	-0.2
Pre-tax profit	-0.3	0.1		-0.1	-0.3	-6.1	0.8	0.6	-10.3	-15.0	1.0	2.6
Tax	-0.3	-0.5	-0.5	-0.4	-1.7	-0.3	0.0	-0.5		-0.8	-0.2	-0.5
<i>Tax rate (%)</i>	<i>-100.0%</i>	<i>488.0%</i>	<i>10 000 000 000.0%</i>	<i>-400.0%</i>	<i>-566.7%</i>	<i>-4.9%</i>	<i>-2.1%</i>	<i>86.2%</i>		<i>-5.3%</i>	<i>20.8%</i>	<i>20.0%</i>
Net profit	-0.8	-0.4	-0.8	-0.5	-2.5	-3.4	0.0	-0.1	-10.3	-13.8	0.4	1.4
EPS	-0.01	0.00	-0.01	-0.01	-0.02	-0.03	0.00	0.00	-0.10	-0.13	0.00	0.01
EPS adj. (diluted)	-0.01	0.00	-0.01	-0.01	-0.02	-0.03	0.00	0.00	-0.10	-0.13	0.00	0.01
Dividend per share					0.01					0.01	0.01	0.01
<b>SALES, EURm</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Renewable Energy	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	20.3	91.2	98.0	102.9
Total	15.9	17.4	20.5	17.6	71.4	13.5	22.1	35.3	20.3	91.2	98.0	102.9
<b>SALES GROWTH, Y/Y%</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Renewable Energy	-23.2%	-14.3%	-37.7%	-13.3%	-24.2%	-15.1%	27.0%	72.2%	15.3%	27.7%	7.5%	5.0%
Total	-23.2%	-14.3%	-37.7%	-13.3%	-24.2%	-15.1%	27.0%	72.2%	15.3%	27.7%	7.5%	5.0%
<b>EBIT, EURm</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Renewable Energy	0.2	0.5	0.9	0.2	1.8	-5.7	1.1	1.4	-9.9	-13.1	2.0	3.6
Other functions	-0.2	-0.2	-0.2	-0.1	-0.7	-0.2	-0.2	-0.3	-0.2	-0.8	-0.4	-0.4
Unallocated	-0.1		-0.1	-0.1	-0.3	-0.1		-0.1	-0.1	-0.3	-0.4	-0.4
Total	-0.1	0.3	0.6		0.8	-5.9	0.9	1.0	-10.2	-14.2	1.2	2.8
<b>EBIT margin %</b>	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2	2024Q3	2024Q4E	2024E	2025E	2026E
Renewable Energy	1.3%	2.9%	4.4%	1.1%	2.5%	-41.9%	4.8%	4.0%	-48.8%	-14.4%	2.0%	3.5%
Other functions	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Unallocated	-100.0%		-100.0%	-100.0%	-100.0%	-100.0%		-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Total	-0.6%	1.7%	2.9%		1.1%	-43.7%	4.1%	2.8%	-50.2%	-15.6%	1.2%	2.7%

<b>INCOME STATEMENT, EURm</b>	2019	2020	2021	2022	2023	2024E	2025E	2026E
Sales	83.1	77.4	50.4	94.2	71.4	91.2	98.0	102.9
<i>Sales growth (%)</i>	26.9%	-6.9%	-34.9%	86.9%	-24.2%	27.7%	7.5%	5.0%
EBITDA	3.5	3.2	1.8	2.7	1.8	-13.2	1.4	3.1
<i>EBITDA margin (%)</i>	4.2%	4.2%	3.5%	2.9%	2.5%	-14.5%	1.5%	3.1%
Depreciation	-0.9	-0.8	-0.9	-1.0	-1.0	-0.3	-0.3	-0.3
EBITA	2.6	2.4	0.9	1.7	0.8	-14.2	1.2	2.8
Goodwill amortization / writedown								
EBIT	2.6	2.4	0.9	1.7	0.8	-14.2	1.2	2.8
<i>EBIT margin (%)</i>	3.1%	3.1%	1.8%	1.8%	1.1%	-15.6%	1.2%	2.7%
Reported EBIT	2.6	2.4	0.9	1.7	0.8	-14.2	1.2	2.8
<i>EBIT margin (reported) (%)</i>	3.1%	3.1%	1.8%	1.8%	1.1%	-15.6%	1.2%	2.7%
Net financials	-0.1	-0.2	-0.5	-1.0	-1.1	-0.8	-0.2	-0.2
Pre-tax profit	2.5	2.2	0.4	0.7	-0.3	-15.0	1.0	2.6
Taxes	-0.6	-0.5	-1.3	-1.6	-1.7	-0.8	-0.2	-0.5
Minority shares			-0.6	-0.7	-0.5	2.0	-0.4	-0.7
Net profit	2.0	1.7	-1.5	-1.6	-2.5	-13.8	0.4	1.4
Cash NRIs								
Non-cash NRIs								
<b>BALANCE SHEET, EURm</b>								
Assets								
Fixed assets	3	3	3	4	7	8	9	10
Goodwill	15	16	21	21	20	20	20	20
Right of use assets								
Inventory			1	2	7	3	3	3
Receivables	15	14	32	42	44	19	21	22
Liquid funds	7	9	10	11	8	23	23	23
Total assets	41	44	70	82	88	75	78	81
Liabilities								
Shareholders' equity	24	24	28	34	37	23	22	22
Minority interest								
Convertibles								
Lease liabilities								
Deferred taxes	1	1	1	1	1	1	1	1
Interest bearing debt	3	6	8	8	9			
Non-interest bearing current liabilities	13	13	30	36	38	49	53	55
Other interest-free debt	0	0	1	2	1	1	1	1
Total liabilities	41	44	70	82	88	75	78	81
<b>CASH FLOW, EURm</b>								
+ EBITDA	3	3	2	3	2	-13	1	3
- Net financial items	0	0	0	-1	-1	-1	0	0
- Taxes	-1	0	-1	-2	-2	-1	0	-1
- Increase in Net Working Capital	-1	2	-2	-5	-5	40	2	1
+/- Other			-1	-1	-1	2	0	-1
= Cash flow from operations	2	5	-2	-6	-6	26	3	3
- Capex	0	-5	-3	0	0	-1	-1	-2
- Acquisitions								
+ Divestments								
= Free cash flow	2	0	-5	-6	-7	25	2	1
+/- New issues/buybacks		0	7	8	6			
- Paid dividend	1	1			1	1	1	1
+/- Other	0	3	0	0	-2	-9		
Change in cash	1	2	1	2	-3	15	0	0

KEY FIGURES	2020	2021	2022	2023	2024E	2025E	2026E
M-cap	29	72	62	46	31	31	31
Net debt (excl. convertibles)	-2	-1	-3	1	-23	-23	-23
Enterprise value	26	71	59	47	8	8	8
Sales	77	50	94	71	91	98	103
EBITDA	3	2	3	2	-13	1	3
EBIT	2	1	2	1	-14	1	3
Pre-tax	2	0	1	0	-15	1	3
Earnings	2	-2	-2	-3	-14	0	1
Equity book value (excl. minorities)	24	28	34	37	23	22	22

Valuation multiple	2020	2021	2022	2023	2024E	2025E	2026E
EV/Sales	0.3	1.4	0.6	0.7	0.1	0.1	0.1
EV/EBITDA	8.2	40.5	21.8	26.1	-0.6	5.4	2.5
EV/EBITA	11.0	78.9	34.6	58.7	-0.6	6.7	2.7
EV/EBIT	11.0	78.9	34.6	58.7	-0.6	6.7	2.7
EV/OCF	5.5	-32.3	-10.4	-7.3	0.3	2.9	2.4
EV/FCF	81.0	-23.4	-18.4	-8.1	0.4	3.7	3.8
P/FCFR	153.8	-15.3	-10.5	-6.9	1.2	20.2	26.4
P/E	17.0	-47.9	-38.2	-18.1	-2.2	85.5	22.3
P/BV	1.2	2.5	1.8	1.2	1.4	1.4	1.4
Target EV/EBITDA					-0.7	6.0	2.8
Target EV/EBIT					-0.7	7.5	3.1
Target EV/FCFF					0.4	5.7	7.4
Target P/BV					1.4	1.5	1.4
Target P/E, diluted	12.1		14.7	18.1	-2.3	88.1	23.0

Per share measures	2020	2021	2022	2023	2024E	2025E	2026E
Number of shares (million)	102.96	105.96	105.96	105.96	105.96	105.96	105.96
Number of shares (diluted, million)	102.96	105.96	105.96	105.96	105.96	105.96	105.96
EPS	0.02	-0.01	-0.02	-0.02	-0.13	0.00	0.01
Operating cash flow per share	0.05	-0.02	-0.05	-0.06	0.24	0.03	0.03
Free cash flow per share	0.00	-0.04	-0.06	-0.06	0.23	0.01	0.01
Book value per share	0.23	0.27	0.32	0.35	0.21	0.21	0.21
Dividend per share	0.01			0.01	0.01	0.01	0.01
Dividend payout ratio, %	60.9%			-41.8%	-7.7%	293.7%	76.6%
Dividend yield, %	3.6%			2.3%	3.4%	3.4%	3.4%
FCF yield, %	0.7%	-6.5%	-9.5%	-14.6%	80.3%	5.0%	3.8%

Efficiency measures	2020	2021	2022	2023	2024E	2025E	2026E
ROE	7.1%	-5.8%	-5.2%	-7.1%	-46.0%	1.6%	6.3%
ROCE	8.5%	2.7%	4.3%	1.8%	-41.1%	4.3%	11.8%

Financial ratios	2020	2021	2022	2023	2024E	2025E	2026E
Inventories as % of sales		1.3%	1.6%	9.5%	3.0%	3.0%	3.0%
Receivables as % of sales	17.8%	63.8%	44.7%	61.7%	21.0%	21.0%	21.0%
Non-int. bearing liabilities as % of sales	17.1%	59.6%	37.8%	53.7%	53.7%	53.7%	53.7%
NWC/sales, %	0.2%	3.3%	6.9%	16.2%	-30.7%	-30.7%	-30.6%
Operative CAPEX/Sales, %	6.0%	5.0%	0.2%	0.3%	1.1%	1.2%	1.9%
CAPEX/sales (incl. acquisitions), %	6.0%	5.0%	0.2%	0.3%	1.1%	1.2%	1.9%
FCFF/EBITDA	0.1	-1.7	-1.2	-3.2	-1.7	1.4	0.6
Net Debt/EBITDA, book-weighted	-0.7	-0.6	-1.1	0.7	1.6	-15.9	-7.4
Debt/equity, market-weighted	0.2	0.1	0.1	0.2			
Equity ratio, book-weighted	0.5	0.4	0.4	0.4	0.3	0.3	0.3
Gearing, %	-10.1%	-3.7%	-8.8%	3.1%	-100.0%	-105.3%	-104.3%

**COMPANY DESCRIPTION:** Dovre Group is a provider of construction and development services to the renewable energy industry mainly in Finland and Sweden. The Group's parent Dovre Group Plc is domiciled in Finland and is listed on Nasdaq Helsinki (symbol DOV1V).

**INVESTMENT CASE:** Dovre's presence in Sweden is mainly focused on the wind power construction market, whereas its presence in Finland is more diverse as it includes also significant exposure to the local solar power construction market in addition to the ownership of Renetec, a solar-focused development company.

OWNERSHIP STRUCTURE	SHARES	EURm	%
ETRA CAPITAL OY	19 000 000	5.529	17.9 %
JOENSUUN KAUPPA JA KONE OY	11 529 891	3.355	10.9 %
KOSKELO ILARI	6 205 000	1.806	5.9 %
SKANDINAVISKA ENSKILDA BANKEN AB (PUBL) HELSINKI BRANCH	2 401 198	0.699	2.3 %
SIIK SEPPO SAKARI	2 104 015	0.612	2.0 %
K22 FINANCE OY	2 000 000	0.582	1.9 %
KAKKONEN KARI HEIKKI ILMARI	1 800 000	0.524	1.7 %
MÄKELÄ PEKKA MIKAEL	1 775 713	0.517	1.7 %
PAASI KARI	1 748 000	0.509	1.6 %
SIIK RAUNI MARJUT	1 611 185	0.469	1.5 %
Ten largest	50 175 002	14.601	47.4 %
Residual	55 784 998	16.233	52.6 %
Total	105 960 000	30.834	100%

#### EARNINGS CALENDAR

March 12, 2025	FY 2024 Results
April 29, 2025	Q1 report
August 20, 2025	Q2 report
October 29, 2025	Q3 report

#### OTHER EVENTS

#### COMPANY MISCELLANEOUS

CEO: Sanna Outa-Ollila	Ahventie 4 B
CFO: Hans Sten	Tel: +358 20 436 2000
IR:	



**DEFINITIONS**

<p><b>P/E</b></p> $\frac{\text{Price per share}}{\text{Earnings per share}}$	<p><b>EPS</b></p> $\frac{\text{Profit before extraord. items and taxes} - \text{income taxes} + \text{minority interest}}{\text{Number of shares}}$
<p><b>P/BV</b></p> $\frac{\text{Price per share}}{\text{Shareholder's equity} + \text{taxed provisions per share}}$	<p><b>DPS</b></p> <p>Dividend for the financial period per share</p>
<p><b>Market cap</b></p> <p>Price per share * Number of shares</p>	<p><b>OCF (Operating cash flow)</b></p> <p>EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments</p>
<p><b>EV (Enterprise value)</b></p> <p>Market cap + net debt + minority interest at market value – share of associated companies at market value</p>	<p><b>FCF (Free cash flow)</b></p> <p>Operating cash flow – Operative CAPEX – acquisitions + divestments</p>
<p><b>EV/Sales</b></p> $\frac{\text{Enterprise value}}{\text{Sales}}$	<p><b>FCF yield, %</b></p> $\frac{\text{Free cash flow}}{\text{Market cap}}$
<p><b>EV/EBITDA</b></p> $\frac{\text{Enterprise value}}{\text{Earnings before interest, tax, depreciation and amortization}}$	<p><b>Operative CAPEX / Sales</b></p> $\frac{\text{Capital expenditure} - \text{divestments} - \text{acquisitions}}{\text{Sales}}$
<p><b>EV/EBIT</b></p> $\frac{\text{Enterprise value}}{\text{Operating profit}}$	<p><b>Net working capital</b></p> <p>Current assets – current liabilities</p>
<p><b>Net debt</b></p> <p>Interest bearing debt – financial assets</p>	<p><b>Capital employed / Share</b></p> $\frac{\text{Total assets} - \text{non-interest bearing debt}}{\text{Number of shares}}$
<p><b>Total assets</b></p> <p>Balance sheet total</p>	<p><b>Gearing</b></p> $\frac{\text{Net debt}}{\text{Equity}}$
<p><b>Div yield, %</b></p> $\frac{\text{Dividend per share}}{\text{Price per share}}$	<p><b>Debt/Equity, %</b></p> $\frac{\text{Interest bearing debt}}{\text{Shareholders' equity} + \text{minority interest} + \text{taxed provisions}}$
<p><b>Payout ratio, %</b></p> $\frac{\text{Total dividends}}{\text{Earnings before extraordinary items and taxes} - \text{income taxes} + \text{minority interest}}$	<p><b>Equity ratio, %</b></p> $\frac{\text{Shareholders' equity} + \text{minority interest} + \text{taxed provisions}}{\text{Total assets} - \text{interest-free loans}}$
<p><b>ROCE, %</b></p> $\frac{\text{Profit before extraordinary items} + \text{interest expenses} + \text{other financial costs}}{\text{Balance sheet total} - \text{non-interest bearing debt (average)}}$	<p><b>CAGR, %</b></p> <p>Cumulative annual growth rate = Average growth rate per year</p>
<p><b>ROE, %</b></p> $\frac{\text{Profit before extraordinary items and taxes} - \text{income taxes}}{\text{Shareholders' equity} + \text{minority interest} + \text{taxed provisions (average)}}$	

**Important Disclosures**

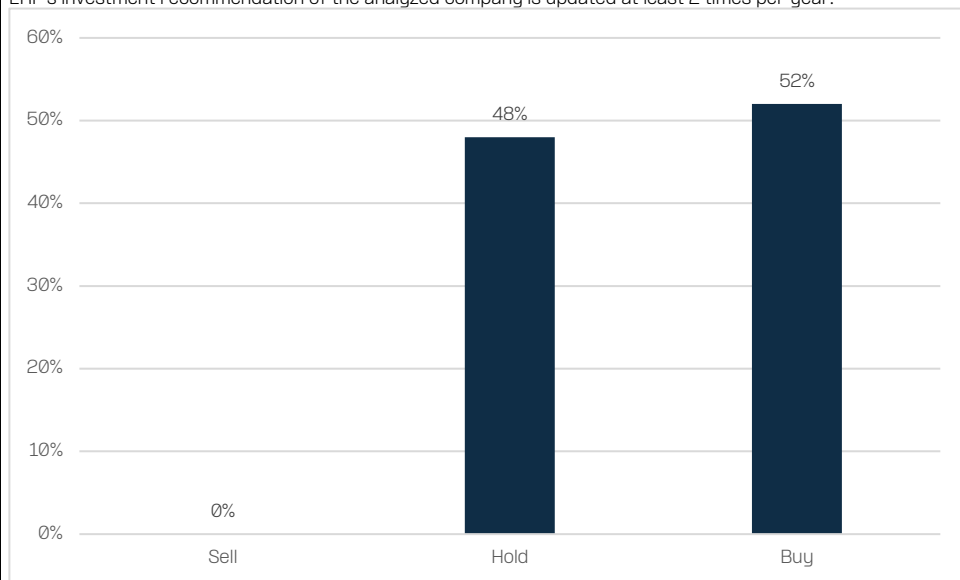
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Target price compared to share price < -10 % -10 - 0 % 0 - (+10) % > 10 %	Recommendation SELL RECUDE ACCUMULATE BUY
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Name(s) of the analyst(s): Joonas Iivonen

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