

Well in line with expectations

Consti's net sales in Q2 amounted to EUR 73.1m, in line with our and consensus estimates (EUR 74.6m/74.7m Evli/cons.), with growth of 3.1% y/y. EBIT amounted to EUR 2.9m, in line with our and consensus estimates (EUR 3.0m/2.9m Evli/cons.). Guidance reiterated: operating result in 2022 is expected to be EUR 9-13m.

- Net sales in Q2 were EUR 73.1m (EUR 70.9m in Q2/21), in line with our and consensus estimates (EUR 74.6m/74.7m Evli/Cons.). Sales grew 3.1% y/y.
- Adj. operating profit in Q2 amounted to EUR 2.9m (EUR 2.9m in Q2/21), in line with our and consensus estimates (EUR 3.0m/2.9m Evli/cons.), at a margin of 4.0%.
- The increase in construction materials prices had a greater impact than in the comparison period in certain on-going projects and inflation increased indirect costs. COVID also had an impact primarily through increased sick leaves.
- EPS in Q2 amounted to EUR 0.28 (EUR -0.09 in Q2/21), in line with our and consensus estimates (EUR -0.28/0.27 Evli/cons.).
- The order backlog in Q2 was EUR 240.8m (EUR 236.2m in Q2/21), up by 1.9% y/y. Order intake was EUR 98.7m in Q2 (Q2/21: EUR 98.5m).
- Free cash flow amounted to EUR 2.6m (Q2/21: EUR -1.4m).
- **Guidance for 2022 (reiterated):** Operating profit is expected to be between EUR 9-13m.

Rating + BUY

Q2/22	Actual	Evli	Consensus	Year ago	Q1/22
Net sales	73.1	74.6	74.7	70.9	59.8
EBIT	2.9	3.0	2.9	-0.5	0.4
EPS	0.28	0.28	0.27	-0.09	0.02

Deviation	Actual	Evli	Consensus	Year ago	Q1/22
Net sales		-2 %	-2 %	3 %	22 %
EBIT		-3 %	0 %	-	>100%
EPS		-2 %	4 %	-	>100%

Consensus by FactSet

Share price, EUR (Last trading day's closing price) **9.18**

Target price, EUR **12.0**

Latest change in recommendation **26-Jul-21**

Latest report on company **02-May-22**

Research paid by issuer: **YES**

No. of shares outstanding, '000's **7,735**

No. of shares fully diluted, '000's **7,735**

Market cap, EURm **71**

Free float, % **62.0**

Exchange rate EUR **1.000**

Reuters code **CONSTI.HE**

Bloomberg code **CONSTI FH**

Average daily volume, EURm **0.1**

Next interim report **22-Jul-22**

Web site **investor.consti.fi**

Analyst **Jerker Salokivi**

E-mail **jerker.salokivi@evli.com**

Telephone **+358 9 4766 9149**

+ BUY + HOLD - SELL

PRE-REPORT KEY FIGURES

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2020	274.6	8.2	3.0%	15.1	0.71	14.2	0.3	10.6	19.2	0.40
2021	288.8	5.7	2.0%	-3.1	0.47	25.9	0.4	19.1	-3.3	0.45
2022E	304.5	10.7	3.5%	8.6	1.00	9.2	0.3	7.5	12.1	0.50
2023E	314.7	12.2	3.9%	9.6	1.18	7.8	0.2	6.1	13.5	0.59
2024E	325.2	13.0	4.0%	10.2	1.28	7.2	0.2	5.3	14.4	0.64
Market cap, EURm			71	BV per share 2022E, EUR		25.2	CAGR EPS 2021-24, %			39.9
Net debt 2022E, EURm			9	Price/book 2022E		2.0	CAGR sales 2021-24, %			4.0
Enterprise value, EURm			80	Dividend yield 2022E, %		5.5	ROE 2022E, %			22.7
Total assets 2022E, EURm			122	Tax rate 2022E, %		19.9	ROCE 2022E, %			16.7
Goodwill 2022E, EURm			50	Equity ratio 2022E, %		29.7	PEG, P/E 22/CAGR			1.0

All the important disclosures can be found on the last pages of this report.

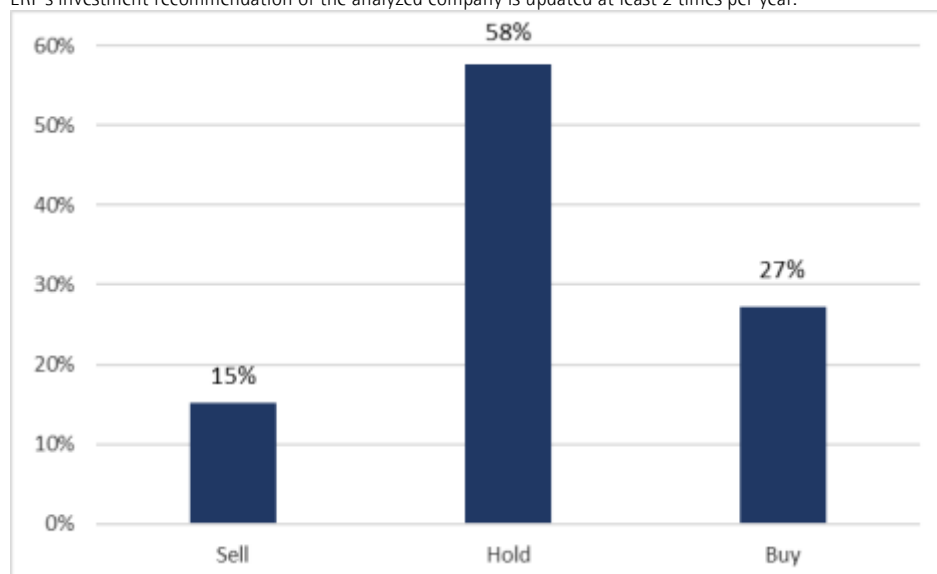
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Target price compared to share price	Recommendation
< -10 %	SELL
-10 – (+10) %	HOLD
> 10 %	BUY

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Name(s) of the analyst(s): Salokivi

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Contact information

SALES, TRADING AND RESEARCH

Equity, ETF and Derivatives Sales

Joachim Dannberg +358 9 4766 9123
Ari Laine +358 9 4766 9115
Kimmo Lilja +358 9 4766 9130

Trading

Lauri Vehkaluoto (Head) +358 9 4766 9120
Pasi Väisänen +358 9 4766 9120
Antti Kässi +358 9 4766 9120
Miika Ronkanen +358 9 4766 9120

Structured Investments

Heikki Savijoki +358 9 4766 9726
Aki Lakkisto +358 9 4766 9123

Equity Research

Arttu Heikura +358 40 082 8098
Joonas Ilvonen +358 44 430 9071
Jerker Salokivi +358 9 4766 9149

Evli Investment Solutions

Johannes Asuja +358 9 4766 9205



EVLI PLC
Aleksanterinkatu 19 A
P.O. Box 1081
FIN-00101 Helsinki, FINLAND
Phone +358 9 476 690
Internet www.evli.com
E-mail firstname.lastname@evli.com

**EVLI PLC,
STOCKHOLMSFILIAL**
Regeringsgatan 67 P.O. Box 16354
SE-103 26 Stockholm
Sverige
stockholm@evli.com
Tel +46 (0)8 407 8000