Real Estate/Sweden, May 16, 2019 Spot comment

# Property income as expected

Cibus' Q1 developed without surprises as NOI, at EUR 12.1m, was 1.7% above our estimate. Cibus is now well on track to achieving the annual target of EUR 50m in dailygoods property acquisitions this year. At the end of Q1 the portfolio GAV stood at EUR 821m and is expected to reach EUR 850m by the end of Q2 as already announced deals will be closed. We update our estimates to reflect the situation as expected from Q3 onwards. We update our TP to SEK 125 (120) per share while our rating remains HOLD.

#### No significant changes in key metrics during Q1

Valuation per sqm (EUR 1,740), EPRA NAV (EUR 11.2 per share) and net LTV ratio (57%) all improved a bit. Occupancy rate declined by a percentage point to 95%. Cibus' average borrowing rate now equals 2.8%, and there is still room for improvement as the third senior debt facility is yet to be refinanced. The EUR 135m bond is trading above par and Cibus is likely able to refinance at a rate more than 100bps below the current coupon.

#### The portfolio WAULT remains stable at 5.0 years

The portfolio is stable in terms of the weighted average unexpired lease term. The measure has proved steady at around 5.0 years as the portfolio has an even number of leases coming up for renewal each year. The leases are typically extended with the same terms for the next 5 years. Cibus also continues with its plans to develop the organization while monitoring the Swedish property market even if there are yet no concrete entry plans.

### We update estimates based on earnings capacity for Q3

Cibus has so far this spring announced EUR 30m in acquisitions; these are reflected in the current earnings capacity figure for Jun 30 (the deals will close in Q2). We therefore update our estimates from Q3 onwards. Cibus now trades close to par in terms of EV/GAV and P/NAV. In our view a slight premium (somewhere in the 0-10% range) can be justified as the valuation methodology for individual daily-goods properties doesn't capture the risk diversification effect Cibus can achieve with its property portfolio (currently numbering 132 assets). We update our target price to SEK 125 (120) per share and retain our HOLD rating.



- '	
Latest change in recommendation	28-Feb-19
Latest report on company	28-Feb-19
Research paid by issuer:	YES
No. of shares outstanding, '000's	31,100
No. of shares fully diluted, '000's	31,100
Market cap, EURm	351
Free float, %	59.0
Exchange rate EUR/SEK	10.800
Reuters code	CIBUS.ST
Bloomberg code	CIBUS SS
Average daily volume, EURm	0.35
Next interim report	30-Aug-19
Web site	www.cibusnordic.com
Analyst	Joonas Ilvonen
E-mail	joonas.ilvonen@evli.com

■ BUY □ HOLD ■ SELL

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KEY FIGU	IRES									
	Sales EURm	EBIT EURm	EBIT %	Ptx profit EURm	EPS EUR	P/E (x)	EV/Sales (x)	P/CF (x)	EV/EBIT (x)	DPS EUR
2017	0	0	0.0%	0	0.00	0.0	n/m	0.0	0.0	0.80
2018	40	34	84.7%	24	0.54	19.6	19.8	13.8	23.3	0.84
2019E	52	45	86.9%	31	0.82	13.8	15.6	9.6	18.0	0.88
2020E	53	46	86.9%	33	0.84	13.4	15.2	9.5	17.5	0.92
2021E	54	47	86.6%	34	0.87	13.0	15.0	9.3	17.3	0.97
Market car	o, EURm		351 l	BV per share 201	9E, EUR		10.5 CAGR I	EPS 2018-2	21, %	17.5
Net debt 2	019E, EURm		461 l	Price/book 2019l	Ē		1.1 CAGR s	sales 2018-	21, %	10.9
Enterprise	value, EURm		812 l	Dividend yield 20	)19E, %		7.8 ROE 20	)19E, %		7.8
Total asset	s 2019E, EURn	n	828	Tax rate 2019E, 9	<b>/</b> o		19.4 ROCE 2	2019E, %		5.6
Goodwill 2	2019E, EURm		0 1	Equity ratio 2019	9E, %		39.4 PEG, P/	E 19/CAGR	1	3.0

Telephone

All the important disclosures can be found on the last pages of this report.

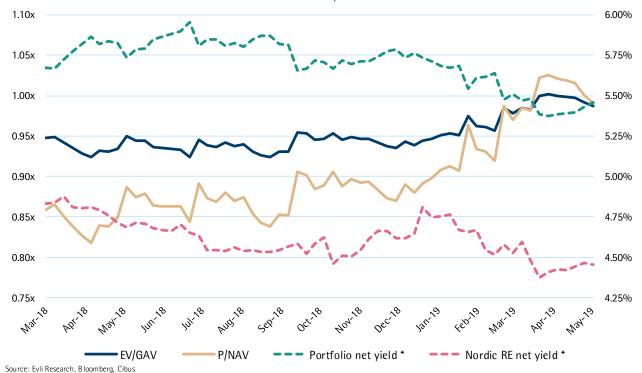




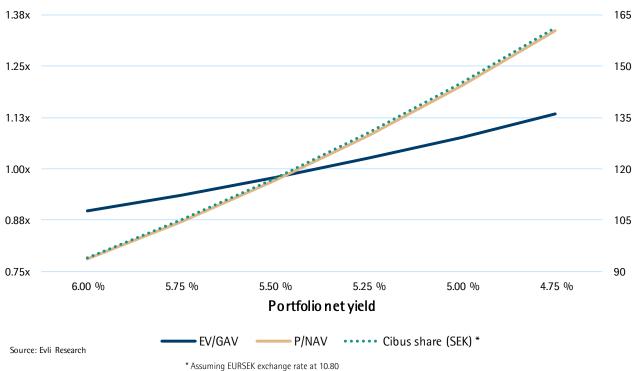
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### Cibus' valuation and yield development

While we do not see significant upside potential for Cibus' shares in terms of current EV/GAV and P/NAV multiples, we do note Cibus' net portfolio yield continues to represent a roughly 100bps pick-up compared to the median NTM EBITDA/EV of the 15 largest listed Nordic Real Estate companies.



<sup>\*</sup> Cibus' portfolio net yield (according to the NTM earnings capacity) = [Rental income - Property expenses - Central admin]/EV Nordic Real Estate net yield = the median NTM EBITDA/EV of the 15 largest listed Nordic Real Estate companies



# Real Estate/Sweden, May 16, 2019 Spot comment

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	119.00 PV of Free Cash Flow	293 Long-term growth, %	1.2 Risk-free interest rate, %	2.25
DCF share value	10.98 PV of Horizon value	535 WACC, %	5.7 Market risk premium, %	5.8
Share price potential, %	-2.8 Unconsolidated equity	0 Spread, %	0.5 Debt risk premium, %	3.3
Maximum value	14.2 Marketable securities	18 Minimum WACC, %	5.2 Equity beta coefficient	0.75
Minimum value	8.4 Debt - dividend	-504 Maximum WACC, %	6.2 Target debt ratio, %	40
Horizon value, %	64.6 Value of stock	341 Nr of shares, Mn	31.1 Effective tax rate, %	20

DCF valuation, EURm	2018	2019E	2020E	2021E	2022E	2023E	2024E	2025E	2026E	2027E	2028E	Horizon
Net sales	40	52	53	54	55	56	56	57	58	58	59	60
Sales growth, %	n/m	30.5	2.8	1.7	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2
Operating income (EBIT)	34	45	46	47	47	48	49	49	50	50	51	51
EBIT margin, %	84.7	86.9	86.9	86.6	86.3	86.3	86.3	86.3	86.3	86.3	86.3	86.3
+ Depreciation+amort.	0	0	0	0	0	0	0	0	0	0	0	
- Income taxes	-10	-9	-9	-9	-9	-10	-10	-10	-10	-10	-10	
- Change in NWC	0	0	0	0	0	0	0	0	0	0	0	
NWC / Sales, %	-11.5	-8.8	-8.6	-8.4	-8.3	-8.2	-8.1	-8.0	-7.9	-7.9	-7.8	
+ Change in other liabs	0	0	0	0	0	0	0	0	0	0	0	
- Capital Expenditure	-30	0	0	0	0	0	0	0	0	0	0	0
Investments / Sales, %	<i>75.4</i>	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
- Other items	0	0	0	0	0	0	0	0	0	0	0	
= Unlevered Free CF (FCF)	-6	36	37	38	38	38	39	39	40	40	41	912
= Discounted FCF (DFCF)		35	34	33	31	30	28	27	26	25	24	535
= DFCF min WACC		35	34	33	32	30	29	28	27	26	25	629
= DFCF max WACC		35	34	32	30	29	28	26	25	24	23	460

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NITE	DINA	EIGI	IRFS

EVLI ESTIMATES, EURm	2018Q1	2018Q2	2018Q3	2018Q4	2018	2019Q1	2019Q2E	2019Q3E	2019Q4E	2019E	2020E	2021E
Net sales	3	12	13	13	40	13	13	13	13	52	53	54
EBITDA	3	9	11	11	34	11	11	11	12	45	46	47
EBITDA margin (%)	83.9	78.1	87.7	88.0	84.7	88.5	86.3	86.4	86.5	86.9	86.9	86.6
EBIT	3	9	11	11	34	11	11	11	12	45	46	47
EBIT margin (%)	83.9	78.1	87.7	88.0	84.7	88.5	86.3	86.4	86.5	86.9	86.9	86.6
Net financial items	-2	-2	-2	-2	-10	-4	-3	-3	-3	-14	-14	-13
Pre-tax profit	0	7	9	9	24	8	8	8	8	31	33	34
Tax	-2	-2	-2	-2	-7	-1	-2	-2	-2	-6	-7	-7
Tax rate (%)	1,750.0	26.5	20.6	20.6	29.5	13.1	22.0	21.3	21.0	19.4	20.0	20.0
Net profit	-2	5	7	7	17	7	6	6	6	25	26	27
EPS	-0.05	0.16	0.22	0.22	0.54	0.21	0.19	0.20	0.21	0.82	0.84	0.87
EPS adjusted (diluted no. of shares)	-0.05	0.16	0.22	0.22	0.54	0.21	0.19	0.20	0.21	0.82	0.84	0.87
Dividend per share	0.00	0.00	0.00	0.00	0.84	0.00	0.00	0.00	0.00	0.88	0.92	0.97
SALES, EURm												
Finnish daily-goods properties	3	12	13	13	40	13	13	13	13	52	53	54
Total	3	12	13	13	40	13	13	13	13	52	53	54
SALES GROWTH, Y/Y %												
Finnish daily-goods properties	0.0	0.0	0.0	0.0	0.0	308.2	9.8	5.2	6.4	30.5	2.8	1.7
Total	0.0	0.0	0.0	0.0	n/m	308.2	9.8	5.2	6.4	30.5	2.8	1.7
EBIT, EURm												
Finnish daily-goods properties	3	9	11	11	34	11	11	11	12	45	46	47
Total	3	9	11	11	34	11	11	11	12	45	46	47
EBIT margin, %										Ì	Ÿ	
Finnish daily-goods properties	83.9	78.1	87.7	88.0	84.7	88.5	86.3	86.4	86.5	86.9	86.9	86.6
Total	83.9	78.1	87.7	88.0	84.7	88.5	86.3	86.4	86.5	86.9	86.9	86.6

**CIBUS** 

# Real Estate/Sweden, May 16, 2019 Spot comment

Sales	2014	2015	2016	2017	2018	2019E	2020E	2021E
Sales	0	0	0	0	40	52	53	54
Sales growth (%)	0.0	0.0	0.0	0.0	994,900.0	30.5	2.8	1.7
Costs	0	0	0	0	-6	-7	-7	-7
Reported EBITDA	0	0	0	0	34	45	46	47
Extraordinary items in EBITDA	0	0	0	0	0	0	0	0
EBITDA margin (%)	0.0	0.0	0.0	0.0	84.7	86.9	86.9	86.6
Depreciation	0	0	0	0	0	0	0	0
EBITA	0	0	0	0	34	45	46	47
Goodwill amortization / writedown	0	0	0	0	0	0	0	0
Reported EBIT	0	0	0	0	34	45	46	47
EBIT margin (%)	0.0	0.0	0.0	0.0	84.7	86.9	86.9	86.6
Net financials	0	0	0	0	-10	-14	-14	-13
Pre-tax profit	0	0	0	0	24	31	33	34
Extraordinary items	0	0	0	0	0	0	0	0
Taxes	0	0	0	0	-7	-6	-7	-7
Minority shares	0	0	0	0	0	0	0	0
Net profit	0	0	0	0	17	25	26	27
BALANCE SHEET, EURm	-				.,	20		
Assets								
Fixed assets	0	0	0	768	798	798	798	798
% of sales	0	0	0	19,200,375	2,005	1,536	1,494	1,470
Goodwill	0	0	0	0	0	0	0	0
% of sales	0	0	0	0	0	0	0	0
Inventory	0	0	0	0	0	0	0	0
% of sales	0	0	0	0	0	0	0	
Receivables	0	0	0	5	5	5	5	<i>0</i> 5
% of sales Liquid funds	<i>0</i> 0	0	0	113,500	11	9	9	8
•		0	0	17	18	23	24	24
% of sales	0	0	0	435,200	45	45	45	45
Total assets	0	0	0	792	822	828	828	829
Liabilities			0	204	207	200	205	200
Equity	0	0	0	334	327	326	325	323
% of sales	0	0	0	8,349,350	821	627	608	595
Deferred taxes	0	0	0	7	7	7	7	7
% of sales	0	0	0	181,300	18	14	14	13
Interest bearing debt	0	0	0	440	478	484	486	488
% of sales	0	0	0	11,000,175	1,200	931	909	898
Non-interest bearing current liabilities	0	0	0	0	0	0	0	0
% of sales	0	0	0	0	0	0	0	0
Other interest free debt	0	0	0	11	11	11	11	11
% of sales	0	0	0	266,300	27	21	20	20
Total liabilities	0	0	0	792	822	828	828	829
CASH FLOW, EURm								
+ EBITDA	0	0	0	0	34	45	46	47
- Net financial items	0	0	0	0	-10	-14	-14	-13
- Taxes	0	0	0	5	-7	-6	-7	-7
- Increase in Net Working Capital	0	0	0	5	0	0	0	0
+/- Other	0	0	0	0	0	0	0	0
= Cash flow from operations	0	0	0	5	17	25	26	27
- Capex	0	0	0	-768	-30	0	0	0
- Acquisitions	0	0	0	0	0	0	0	0
+ Divestments	0	0	0	0	0	0	0	0
= Net cash flow	0	0	0	-763	-13	25	26	27
+/- Change in interest-bearing debt	0	0	0	440	38	6	2	2
	0	0	0	334	1	0	0	0
+/- New issues/buybacks								
+/- New issues/buybacks - Paid dividend	0	0	0	0	-25	-26	-27	-29
		0 0	0 0	0 2	-25 0	-26 0	-27 0	-29 0

CIBUS Real Estate/Sweden, May 16, 2019 Spot comment

Metaph	KEY FIGURES	2015	2016	2017	2018	2019E	2020E	2021E
Enterprise value	M-cap		0		327	351	351	351
Selest	Net debt	0	0	423	460	461	462	463
BBITM	Enterprise value	0	0	423	786	812	813	814
BIT	Sales	0	0	0	40	52	53	54
Pre-taxe         0         0         0         0         17         25         26         27           Book value         0         0         334         327         326         325         323           Valuation multiples           EV/selFS         0         0         105,648.8         19.8         15.6         15.5         17.3           EV/SEITA         0         0         0         0         22.3         18.0         17.5         17.3           EV/SEITA         0         0         0         47.1         13.0         13.1         17.1           EV/SEITA         0         0         0         19.6         13.8         13.4         13.0           F/E         0         0         0         0         13.3         13.6         13.1         13.1           E	EBITDA	0	0	0	34	45	46	47
Barnings	EBIT	0	0	0	34	45	46	47
Decivation multiples	Pre-tax	0	0	0	24	31	33	34
Valuation multiples	Earnings	0	0	0	17	25	26	27
EVISEIDA	Book value	0	0	334	327	326	325	323
EVISEITIDA	Valuation multiples							
EVIEBITA   0.0	EV/sales	0.0	0.0	105,649.8	19.8	15.6	15.2	15.0
Post	EV/EBITDA	0.0	0.0	0.0	23.3	18.0	17.5	17.3
EV/coperating cash flow   0.0   0.0   42.7   33.1   22.3   21.9   21.7	EV/EBITA	0.0	0.0	0.0	23.3	18.0	17.5	17.3
PK  cash earnings   0.0   0.0   79.3   47.1   32.0   31.0   30.1   PK    0.0   0.0   0.0   0.0   19.6   13.8   13.4   13.0   13.0   PK    0.0   0.0   0.0   0.0   19.6   13.8   13.4   13.0   13.0   PK    0.0   0.0   0.0   0.0   19.6   13.8   13.4   13.0   13.0   PK    0.0   0.0   0.0   0.0   10.0   11.1   1.1   1.1   1.1   1.1   PK    1.1   PK    1.1	EV/EBIT	0.0	0.0	0.0	23.3	18.0	17.5	17.3
P/E         0.0         0.0         0.0         19.6         13.8         13.4         13.0           P/E excl. goodwill         0.0         0.0         0.0         10.0         11.1         1.1	EV/operating cash flow	0.0	0.0	42.7	33.1	22.3	21.9	21.7
P/E excl. goodwill         0.0         0.0         0.0         19.6         13.8         13.4         13.0           P/B         0.0         0.0         0.0         1.0         1.1	EV/cash earnings	0.0	0.0	79.3	47.1	32.0	31.0	30.1
P/B         0.0         0.0         0.0         1.0         1.1         1.1         1.1           P/sales         0.0         0.0         0.0         0.0         8.2         6.8         6.6         6.5           P/CF         0.0         0.0         0.0         13.8         9.6         9.5         9.3           Target P/E         0.0         0.0         0.0         0.0         15.7         148.2         143.2           Farget P/B         0.0         0.0         0.0         0.0         11.9         12.0         12.0           Per share measures         31,100	P/E	0.0	0.0	0.0	19.6	13.8	13.4	13.0
P/sales         0.0         0.0         0.0         8.2         6.8         6.6         6.5           P/CF         0.0         0.0         0.0         0.0         13.8         9.6         9.5         9.3           Target EV/EBIT         0.0         0.0         0.0         0.0         0.0         153.1         148.2         143.5           Target P/F         0.0         0.0         0.0         0.0         153.1         148.2         143.5           Target P/F         0.0         0.0         0.0         0.0         153.1         148.2         143.5           Target P/F         0.0         0.0         0.0         0.0         153.1         148.2         143.5           Target P/F         0.0         0.0         0.0         0.0         11.0         31,100	P/E excl. goodwill	0.0	0.0	0.0	19.6	13.8	13.4	13.0
Pice	P/B	0.0	0.0	0.0	1.0	1.1	1.1	1.1
Parget EV/EB/T   0.0	P/sales	0.0	0.0	0.0	8.2	6.8	6.6	6.5
Target P/E         a.0         a.0         a.0         a.0         a.0         153.1         148.2         143.5           Parget P/B         a.0         a.0         a.0         a.0         153.1         148.2         143.5           Per share measures         31.100         31.1	P/CF	0.0	0.0	0.0	13.8	9.6	9.5	9.3
Target P/E         a.0         a.0         a.0         a.0         a.0         153.1         148.2         143.5           Parget P/B         a.0         a.0         a.0         a.0         153.1         148.2         143.5           Per share measures         31.100         31.1	Target EV/EBIT	0.0	0.0	0.0	0.0	96.3	93.7	92.6
Target P/B         a.0         a.0         a.0         a.0         11.9         12.0         12.0           Pershare measures         31,100		0.0	0.0	0.0	0.0	153.1	148.2	143.5
Per share measures								
Number of shares (diluted) 31,100 31,100 31,100 31,100 31,100 31,100 31,100 31,100 5PS 0.00 0.00 0.00 0.00 0.54 0.82 0.84 0.87 CPS excl. goodwill 0.00 0.00 0.00 0.00 0.54 0.82 0.84 0.87 CPS excl. goodwill 0.00 0.00 0.00 0.00 0.54 0.82 0.84 0.87 CPS excl. goodwill 0.00 0.00 0.00 0.00 0.54 0.82 0.84 0.87 CPS 0.00 0.00 0.00 0.00 0.54 0.82 0.84 0.87 CPS 0.00 0.00 0.00 0.00 0.54 0.82 0.84 0.87 CPS 0.00 0.00 0.00 0.00 0.54 0.82 0.84 0.87 CPS 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.								
EPS         0.00         0.00         0.00         0.00         0.54         0.82         0.84         0.87           EPS excl. goodwill         0.00         0.00         0.00         0.00         0.54         0.82         0.84         0.87           Cash EPS         0.00         0.00         0.017         0.54         0.82         0.84         0.87           Operating cash flow per share         0.00         0.00         24.33         25.29         25.29         25.29         25.29         25.29         26.28           Book value per share         0.00         0.00         10.74         10.51         10.48         10.45         10.39           Book value excl. goodwill         0.00         0.00         10.74         10.51         10.48         10.45         10.39           Book value excl. goodwill         0.00         0.00         0.80         0.84         0.88         0.92         0.97           Dividend per share         0.00         0.0         0.80         0.84         0.88         0.92         0.97           Dividend per share         0.00         0.0         0.0         15.64         10.78         8.2         8.5           Efficiency measures	Number of shares	31,100	31,100	31,100	31,100	31,100	31,100	31,100
PS excl. goodwill	Number of shares (diluted)	31,100	31,100	31,100	31,100	31,100	31,100	31,100
Cash EPS         0.00         0.00         0.17         0.54         0.82         0.84         0.87           Operating cash flow per share         0.00         0.00         0.32         0.76         1.17         1.19         1.21           Capital employed per share         0.00         0.00         24.33         25.29 <t< td=""><td>EPS</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.54</td><td>0.82</td><td>0.84</td><td>0.87</td></t<>	EPS	0.00	0.00	0.00	0.54	0.82	0.84	0.87
Operating cash flow per share         0.00         0.00         0.32         0.76         1.17         1.19         1.21           Capital employed per share         0.00         0.00         24.33         25.29	EPS excl. goodwill	0.00	0.00	0.00	0.54	0.82	0.84	0.87
Capital employed per share         0.00         0.00         24.33         25.29         25.29         25.29         25.29           Book value per share         0.00         0.00         10.74         10.51         10.48         10.45         10.39           Book value excl. goodwill         0.00         0.00         10.74         10.51         10.48         10.45         10.39           Dividend per share         0.00         0.00         0.80         0.84         0.88         0.92         0.97           Dividend per share         0.0         0.0         0.0         156.4         107.8         10.95         111.4           Dividend provident ratio, %         0.0         0.0         0.0         8.0         7.8         8.2         8.2         8.6           Efficiency measures         8.0         8.0         8.0         7.8         8.2         8.2         8.2         8.6         8.2         8.6         8.2         8.6         8.2         8.6         8.2         8.6         8.2         8.6         8.2         8.2         8.6         8.2         8.6         8.2         8.2         8.2         8.2         8.2         8.2         8.2         8.2         8.2         8.2<	Cash EPS	0.00	0.00	0.17	0.54	0.82	0.84	0.87
Capital employed per share         0.00         0.00         24.33         25.29         25.	Operating cash flow per share	0.00	0.00	0.32	0.76	1.17	1.19	1.21
Book value per share         0.00         0.00         10.74         10.51         10.48         10.45         10.39           Book value excl. goodwill         0.00         0.00         10.74         10.51         10.48         10.45         10.39           Dividend per share         0.00         0.00         0.80         0.84         0.88         0.92         0.97           Dividend payout ratio, %         0.0         0.0         0.0         156.4         107.8         109.5         111.4           Dividend yield, %         0.0         0.0         0.0         8.0         7.8         8.2         8.6           Efficiency measures           ROE         0.0         0.0         0.0         5.1         7.8         8.1         8.4           ROCE         0.0         0.0         0.0         5.1         7.8         8.1         8.4           Efficiency measures           Efficiency measures           E0.0         0.0         0.0         0.0         4.3         5.6         5.7         5.8           Efficiency measures           E0.0         0.0         0.0         0.0         0.0	· · · · ·	0.00	0.00	24.33	25.29	25.29	25.29	25.29
Book value excl. goodwill         0.00         0.00         10.74         10.51         10.48         10.45         10.39           Dividend per share         0.00         0.00         0.80         0.84         0.88         0.92         0.97           Dividend payout ratio, %         0.0         0.0         0.0         156.4         107.8         109.5         111.4           Dividend yield, %         0.0         0.0         0.0         8.0         7.8         8.2         8.6           Efficiency measures         0.0         0.0         0.0         5.1         7.8         8.1         8.4           ROCE         0.0         0.0         0.0         4.3         5.6         5.7         5.8           Financial ratios         0.0         0.0         19,200,375.0         75.4         0.0         0.0         0.0           Capex/sales, %         0.0         0.0         19,200,375.0         75.4         0.0         0.0         0.0           Capex/sdepreciation excl. goodwill,%         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0 <t< td=""><td>Book value per share</td><td>0.00</td><td>0.00</td><td>10.74</td><td>10.51</td><td>10.48</td><td>10.45</td><td>10.39</td></t<>	Book value per share	0.00	0.00	10.74	10.51	10.48	10.45	10.39
Dividend per share         0.00         0.00         0.80         0.84         0.88         0.92         0.97           Dividend payout ratio, %         0.0         0.0         0.0         156.4         107.8         109.5         111.4           Dividend yield, %         0.0         0.0         0.0         8.0         7.8         8.2         8.6           Efficiency measures         0.0         0.0         0.0         5.1         7.8         8.1         8.4           ROCE         0.0         0.0         0.0         4.3         5.6         5.7         5.8           Financial ratios         0.0         0.0         19,200,375.0         75.4         0.0         0.0         0.0           Capex/sales, %         0.0	·	0.00	0.00	10.74	10.51	10.48	10.45	10.39
Dividend payout ratio, %         0.0         0.0         0.0         156.4         107.8         109.5         111.4           Dividend yield, %         0.0         0.0         0.0         8.0         7.8         8.2         8.6           Efficiency measures         8.0         0.0         0.0         0.0         5.1         7.8         8.1         8.4           ROCE         0.0         0.0         0.0         4.3         5.6         5.7         5.8           Financial ratios         5.0         0.0         0.0         0.0         4.3         5.6         5.7         5.8           Capex/sales, %         0.0         0.0         19,200,375.0         75.4         0.0         0.0         0.0           Capex/depreciation excl. goodwill, %         0.0         <		0.00	0.00	0.80	0.84	0.88	0.92	0.97
Efficiency measures           ROE         0.0         0.0         0.0         5.1         7.8         8.1         8.4           ROCE         0.0         0.0         0.0         0.0         4.3         5.6         5.7         5.8           Financial ratios           Capex/sales, %         0.0         0.0         19,200,375.0         75.4         0.0         0.0         0.0           Capex/depreciation excl. goodwill,%         0.0	· · · · · · · · · · · · · · · · · · ·	0.0	0.0	0.0	156.4	107.8	109.5	111.4
Efficiency measures           ROE         0.0         0.0         0.0         5.1         7.8         8.1         8.4           ROCE         0.0         0.0         0.0         4.3         5.6         5.7         5.8           Financial ratios           Capex/sales, %         0.0         0.0         19,200,375.0         75.4         0.0         0.0         0.0           Capex/depreciation excl. goodwill,%         0.0	Dividend yield, %	0.0	0.0	0.0	8.0	7.8	8.2	8.6
ROCE         0.0         0.0         0.0         4.3         5.6         5.7         5.8           Financial ratios           Capex/sales, %         0.0         0.0         19,200,375.0         75.4         0.0         0.0         0.0           Capex/depreciation excl. goodwill,%         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         9.9         0.0         <	Efficiency measures							
Financial ratios           Capex/sales, %         0.0         0.0         19,200,375.0         75.4         0.0         0.0         0.0           Capex/depreciation excl. goodwill,%         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         9.9           Debt/Equity, market-weighted         0.0         0.0         0.0         1.5         1.4         1.4         1.4           Equity ratio, book-weighted         0.0         0.0         42.2         39.7         39.4         39.2         39.0           Gearing         0.00         0.00         1.27         1.41         1.41         1.42         1.43           Number of employees, average         0 </td <td>ROE</td> <td>0.0</td> <td>0.0</td> <td>0.0</td> <td>5.1</td> <td>7.8</td> <td>8.1</td> <td>8.4</td>	ROE	0.0	0.0	0.0	5.1	7.8	8.1	8.4
Capex/sales, %         0.0         0.0         19,200,375.0         75.4         0.0         0.0         0.0           Capex/depreciation excl. goodwill,%         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         13.6         10.2         10.0         9.9         9.9         9.9         0.0         0.0         0.0         1.5         1.4	ROCE	0.0	0.0	0.0	4.3	5.6	5.7	5.8
Capex/depreciation excl. goodwill,%         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         9.9           Net debt/EBITDA, book-weighted         0.0         0.0         0.0         13.6         10.2         10.0         9.9           Debt/equity, market-weighted         0.0         0.0         0.0         1.5         1.4         1.4         1.4           Equity ratio, book-weighted         0.0         0.0         42.2         39.7         39.4         39.2         39.0           Gearing         0.00         0.00         1.27         1.41         1.41         1.42         1.43           Number of employees, average         0	Financial ratios							
Net debt/EBITDA, book-weighted         0.0         0.0         0.0         13.6         10.2         10.0         9.9           Debt/equity, market-weighted         0.0         0.0         0.0         1.5         1.4         1.4         1.4           Equity ratio, book-weighted         0.0         0.0         42.2         39.7         39.4         39.2         39.0           Gearing         0.00         0.00         1.27         1.41         1.41         1.42         1.43           Number of employees, average         0	Capex/sales, %	0.0	0.0	19,200,375.0	75.4	0.0	0.0	0.0
Debt/equity, market-weighted         0.0         0.0         0.0         1.5         1.4         1.4         1.4           Equity ratio, book-weighted         0.0         0.0         42.2         39.7         39.4         39.2         39.0           Gearing         0.00         0.00         1.27         1.41         1.41         1.42         1.43           Number of employees, average         0<	Capex/depreciation excl. goodwill,%	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Equity ratio, book-weighted         0.0         0.0         42.2         39.7         39.4         39.2         39.0           Gearing         0.00         0.00         1.27         1.41         1.41         1.42         1.43           Number of employees, average         0         0         0         0         0         0         0         0           Sales per employee, EUR         0         0         0         0         0         0         0         0	Net debt/EBITDA, book-weighted	0.0	0.0	0.0	13.6	10.2	10.0	9.9
Gearing         0.00         0.00         1.27         1.41         1.41         1.42         1.43           Number of employees, average         0	Debt/equity, market-weighted	0.0	0.0	0.0	1.5	1.4	1.4	1.4
Number of employees, average         0         0         0         0         0         0         0           Sales per employee, EUR         0         0         0         0         0         0         0         0         0	Equity ratio, book-weighted	0.0	0.0	42.2	39.7	39.4	39.2	39.0
Sales per employee, EUR 0 0 0 0 0 0 0 0	Gearing	0.00	0.00	1.27	1.41	1.41	1.42	1.43
	Number of employees, average	0	0	0	0	0	0	0
EBIT per employee, EUR         0         0         0         0         0         0         0	Sales per employee, EUR	0	0	0	0	0	0	0
	EBIT per employee, EUR	0	0	0	0	0	0	0

## Real Estate/Sweden, May 16, 2019 Spot comment

COMPANY DESCRIPTION: Cibus Nordic Real Estate is a Swedish property company, founded in late 2017, focusing on the daily-goods sector. Cibus owns 132 daily-goods retail properties located across Finland. The company has adopted an anchoring tenant leasing strategy, and consequently properties leased to the anchor tenants Kesko, Tokmanni and S-Group make up more than 90% of the portfolio's rental income.

#### INVESTMENT CASE:

OWNERSHIP STRUCTURE	SHARES	EURm	0/0
SFC Holding S.à r.l.	12,844,443	145.007	41.3%
Amiral Gestion	1,475,400	16.656	4.7%
Fjärde AP-Fonden	1,405,977	15.873	4.5%
Carnegie Strategifond	1,288,993	14.552	4.1%
Nuveen Asset Management	800,000	9.032	2.6%
Oy Sirius Capital Partners Ab	500,000	5.645	1.6%
Göran Gustafssons Stiftelser	460,000	5.193	1.5%
Nordnet Pensionsförsäkring	459,444	5.187	1.5%
Marjan Dragicevic	400,000	4.516	1.3%
Håkan Roos	350,000	3.951	1.1%
Ten largest	19,984,257	225.612	64%
Residual	11,115,743	125.491	36%
Total	31,100,000	351.102	100%

EARNINGS	CALENDAR

August 30, 2019 November 15, 2019 Q2 report Q3 report

OTHER EVENTS

#### COMPANY MISCELLANEOUS

CEO: Sverker Källgården

Berzelii Park 9, 111 47 Stockholm

CFO: Pia-Lena Olofsson

# Real Estate/Sweden, May 16, 2019 Spot comment

### **DEFINITIONS**

D/F	- FDC
P/E	EPS  Profit hefore extraordinary items and taxes
Price per share	Profit before extraordinary items and taxes
Earnings per share	— income taxes + minority interest
	Number of shares
P/Sales	DPS
Market cap	Dividend for the financial period per share
Sales	
Suics	
P/BV	CEPS
Priceper share	Gross cash flow from operations
Shareholders' equity + taxed provisionsper share	Number of shares
P/CF	EV/Share
Price per share	Enterprise value
Operating cash flow per share	Number of shares
Operating cash now per share	Number of States
EV (Enterprise value)	Sales/Share
Market cap + net debt + minority interest at market value	Sales
<ul> <li>share of associated companies at market value</li> </ul>	Number of shares
Mar Jahri	EDITDA/CL
Net debt Interest bearing debt – financial assets	EBITDA/Share Earnings before interest, tax, depreciation and amortisation
interest ocalling deot — Illiancia assets	Number of shares
	Hamber of Shares
EV/Sales	EBIT/Share
Enterprise value	Operating profit_
Sales	Number of shares
EV/EBITDA	EAFI/Share
Enterprise value	Pretax profit
Earnings before interest, tax, depreciation and amortisation	Number of shares
EV/EBIT	Capital employed/Share
Enterprise value	Total assets – non interest bearing debt
Operating profit	Number of shares
Div yield, %	Total assets
Dividend per share	Balance sheet total
Price per share	Surance street total
The Epershare	
Payout ratio, %	Interest coverage (x)
Total dividends	Operating profit
Earningsbeforeextraordinaryitemsandtaxes-incometaxes+minority interest	Financial items
Net cash/Share	Asset turnover (x)
Financial assets — interest bearing debt	Asset turnover (x) Turnover
Number of shares	Balance sheet total (average)
NUMBER OF SHALES	bulance sneet total (average)
ROA, %	Debt/Equity, %
Operating profit + financial income + extraordinary items	Interest bearing debt
Balance sheet total — interest free short term debt	Shareholders' equity + minority interest + taxed provisions
<ul> <li>long term advances received and accounts payable (average)</li> </ul>	
DOCE N	For Housel's Of
ROCE, %  Profit before extraordinary items. Linterest, expenses Linther financial costs.	Equity ratio, %
Profit before extraordinary items + interest expenses + other financial costs	Shareholders' equity + minority interest + taxed provisions
Balance sheet total — noninterest bearing debt(average)	Total assets – interest free loans
ROE, %	CAGR, %
Profit before extraordinary items and taxes – income taxes	Cumulativeannual growthrate = Average growthper year
Shareholders' equity + minority interest + taxed provisions (average)	

#### Important Disclosures

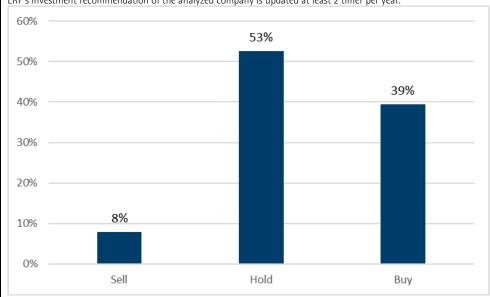
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Investment recommendations are defined as follows:

Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

ERP's investment recommendation of the analyzed company is updated at least 2 timer per year.



The graph above shows the distribution of ERP's recommendations of companies under coverage in 1st of February 2019. If recommendation is not given, it is not mentioned here.

#### Name(s) of the analyst(s): Ilvonen

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