Diversified Financial Services/Finland, October 28, 2022 Company update

Slight headwinds in sight

CapMan continued its good performance in Q3 and results apart from carried interest corresponded to expectations. With some near-term softness seen in fundraising and transaction activity, we lower our TP to EUR 3.1 (3.4), BUY-rating remains intact.

Results apart from carried interest as expected

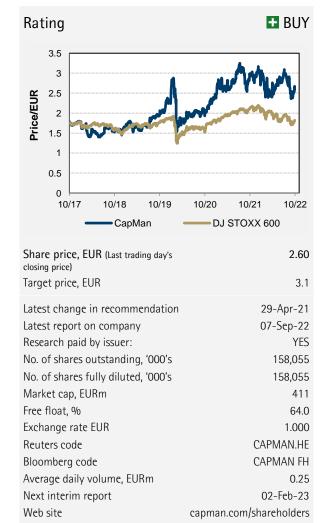
CapMan continued its good performance in Q3 and apart from carried interest (EUR 1.0m/5.0m act./Evli) coming in lower than we expected, the results were well in line with our expectations. Revenue amounted to EUR 15.9m (EUR 19.7m/19.2m Evli/Cons.) and operating profit to EUR 12.7m (EUR 16.5m/12.3m Evli/cons.). Capital under management increased to EUR 4.9bn. Investment returns continued to be at good levels despite valuation level decreases, aided by a few significant exits and strong operational performance in several portfolio companies. Carried interest was earned from Growth Equity and NRE funds.

Near-term softness seen in fundraising and transactions

In the near-term, some softness is anticipated in fundraising and transaction activity, although the overall sentiment still remains rather solid. Alternative asset AUM growth is forecasted to decline 3%p during 2021-2027e compared with 2015-2021, but the estimated growth of 11.9% p.a. is still at healthy levels. In terms of our estimates, we have made slight downward tweaks to our end of year expectations for carried interest and investment returns but otherwise no significant changes. We expect operating profit levels of EUR 50-60m during 2022-2023e with further potential in the mid- to long-term should fundraising activity remain at forecasted levels. Timing of carried interest realization and investment returns remain key short-term uncertainties.

BUY with a target price of EUR 3.1 (3.4)

CapMan's investment case continues to remain favourable in our view and valuation still remains attractive. With some anticipated near-term softness and the potential impact on non-recurring income we lower our TP to EUR 3.1 (3.4), BUY-rating still intact.



■ BUY ☐ HOLD ■ SELL

KEY FIGU	RES									
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2020	43.0	12.3	28.7%	-15.6	0.03	70.6	9.1	31.7	-4.3	0.14
2021	52.8	44.6	84.6%	11.1	0.22	13.9	9.5	11.2	2.3	0.15
2022E	67.6	57.0	84.3%	9.0	0.28	9.3	6.9	8.2	2.2	0.16
2023E	80.6	58.9	73.0%	45.6	0.29	9.1	5.5	7.5	11.1	0.17
2024E	91.2	68.1	74.8%	54.2	0.34	7.6	4.6	6.1	13.2	0.18
Market cap	, EURm		411 G	earing 2022E,	0/0		4, %	15.8		
Net debt 20	022E, EURm		49 Pi	rice/book 2022	!E		24, %	20.0		
Enterprise	value, EURm	alue, EURm 465 Dividend yield 2022E, %			022E, %	6.2 ROE 2022E, %				34.5
Total assets	s 2022E, EURn	2022E, EURm 278 Tax rate 2022E, %			0/0	13.1 ROCE 2022E, %				25.3
Goodwill 2	1 2022E, EURm 15 Equity ratio 2022E, %				47.2 PEG, P/E 22/CAGR				1.6	

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All the important disclosures can be found on the last pages of this report.

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CapMan	2020	Q1/'21	02/'21	Q3/'21	Q4/'21	2021	Q1/'22	02/'22	03/'22	Q4/'22E	2022E	2023E	2024E
Management fees	32.9	9.0	9.6	10.7	11.5	40.8	10.4	11.4	11.6	12.0	45.3	50.7	58.4
Sale of services	9.3	2.3	2.0	1.9	2.9	9.2	2.5	3.2	3.3	3.8	12.8	14.7	16.1
Carried interest	0.9	0.0	0.3	2.2	0.3	2.9	1.3	3.2	1.0	4.0	9.5	15.2	16.7
Revenue	43.0	11.3	11.9	14.9	14.7	52.8	14.2	17.7	15.9	19.8	67.6	80.6	91.2
change, %	-12.2%	-5.3%	36.4%	66.9%	9.7%	22.8%	25.7%	48.8%	6.9%	34.7%	28.1%	19.2%	13.1%
Other operating income	0.1	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Materials and services	0.0	0.0	0.0	0.0	0.0	0.0	-0.1	-0.3	-0.3	-0.3	-1.0	-1.1	-1.3
Personnel expenses	-23.9	-6.3	-7.8	-7.5	-9.1	-30.6	-7.3	-10.0	-7.7	-9.7	-34.7	-35.5	-39.0
Other operating expenses	-9.7	-2.7	-2.0	-2.1	-3.1	-10.0	-2.3	-2.6	-2.9	-3.1	-10.9	-11.5	-12.0
Depreciation and amortisation	-1.5	-0.4	-0.4	-0.4	-0.4	-1.6	-0.4	-0.4	-0.4	-0.4	-1.5	-1.6	-1.7
Fair value changes	4.4	8.2	9.6	6.0	10.1	33.9	14.7	9.8	8.0	5.0	37.4	28.0	31.0
Operating profit	12.3	10.1	11.3	10.9	12.2	44.6	18.9	14.1	12.7	11.4	57.0	58.9	68.1
Operating profit margin, %	28.7%	89.6%	95.5%	73.4%	83.2%	84.6%	>100 %	79.8%	79.7%	57.4%	84.3%	73.0%	74.8%
Items affecting comparability	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Adj. operating profit	12.3	10.1	11.3	10.9	12.2	44.6	18.9	14.1	12.7	11.4	57.0	58.9	68.1
Net financials	-3.1	-0.9	-1.3	-0.8	-1.1	-4.0	-2.6	-1.1	-0.5	-1.0	-5.2	-5.6	-4.9
Pre-tax profit	9.2	9.3	10.1	10.2	11.1	40.6	16.3	13.0	12.2	10.4	51.9	53.2	63.2
Income taxes	-2.9	-1.5	-1.2	-0.8	-1.7	-5.2	-2.9	-1.2	-1.4	-1.2	-6.8	-6.9	-8.3
Minority interest	-1.1	-0.3	0.0	-0.4	-0.3	-1.0	-0.1	-0.2	-0.5	-0.3	-1.1	-1.2	-1.2
Profit for the period	6.3	7.5	8.8	9.0	9.0	34.3	13.3	11.6	10.2	8.9	44.1	45.1	53.8
EPS, EUR	0.04	0.05	0.06	0.06	0.06	0.22	0.09	0.07	0.07	0.06	0.28	0.29	0.34
Assets under management	3827	3889	4326	4341	4517	4517	4750	4834	4927		5000	5600	6700
Management Company business	2020	01/'21	02/'21	03/'21	Q4/'21	2021	01/'22	02/'22		Q4/'22E	2022E	2023E	2024E
Revenue	33.7	9.0	9.9	12.9	11.8	43.6	11.7	14.5	12.6	16.0	54.8	65.9	75.1
Operating profit	9.5	2.5	2.4	5.1	3.2	13.2	4.4	6.1	4.2	6.7	21.4	29.9	35.4
Investment business	2020	01/'21	02/'21	03/'21	Q4/'21	2021	01/'22	02/'22		Q4/'22E	2022E	2023E	2024E
Revenue	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Operating profit	4.0	7.9	9.4	5.9	9.6	32.7	14.5	9.6	7.9	4.8	36.8	27.3	30.3
Services business	2020	01/'21	02/'21	03/'21	Q4/'21	2021	01/'22	02/'22		Q4/'22E	2022E	2023E	2024E
Revenue	8.6	2.3	2.0	1.9	2.4	8.6	2.5	3.2	3.1	3.3	12.1	13.9	15.3
Operating profit	4.6	1.2	0.7	1.1	1.2	4.2	1.4	1.7	1.8	1.7	6.6	8.1	9.2
Other	2020	01/'21	02/'21	03/'21	Q4/'21	2021	01/'22	02/'22		Q4/'22E	2022E	2023E	2024E
Revenue	0.7	0.0	0.0	0.0	0.5	0.5	0.0	0.0	0.2	0.5	8.0	0.8	8.0
Operating profit	-5.7	-1.4	-1.2	-1.1	-1.7	-5.4	-1.4	-3.3	-1.3	-1.8	-7.8	-6.5	-6.8

Source: CapMan, Evli Research estimates

EVLI EQUITY RESEARCH CAPMAN

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VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	2.60 PV of Free Cash Flow	392 Long-term growth, %	2.0 Risk-free interest rate, %	2.25
DCF share value	5.86 PV of Horizon value	580 WACC, %	7.9 Market risk premium, %	5.8
Share price potential, %	125.3 Unconsolidated equity	-5 Spread, %	0.5 Debt risk premium, %	2.8
Maximum value	6.4 Marketable securities	65 Minimum WACC, %	7.4 Equity beta coefficient	1.10
Minimum value	5.4 Debt - dividend	-107 Maximum WACC, %	8.4 Target debt ratio, %	30
Horizon value, %	59.7 Value of stock	926 Nr of shares, Mn	158.1 Effective tax rate, %	20

DCF valuation, EURm	2021	2022E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	Horizon
Net sales	53	68	81	91	93	96	98	101	103	106	108	110
Sales growth, %	22.8	28.1	19.2	13.1	2.5	2.5	2.5	2.5	2.5	2.5	2.0	2.0
Operating income (EBIT)	45	57	59	68	65	67	69	70	72	74	75	77
Operating income margin, %	84.6	84.3	73.0	74.8	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0
+ Depreciation+amort.	2	2	2	2	2	2	2	2	2	2	2	
EBITDA	46	59	60	70	67	69	71	72	74	76	78	
- Paid taxes	-3	-7	-8	-9	-9	-9	-9	-9	-9	-10	-10	
- Change in NWC	5	5	1	1	0	0	0	0	0	0	0	
NWC / Sales, %	0.1	-7.4	-7.2	-7.0	-7.0	-7.0	-7.0	-6.9	-6.9	-6.9	-6.9	
+ Change in other liabs	19	0	0	0	0	0	0	0	0	0	0	
- Operative CAPEX	0	-40	0	-1	0	0	0	0	0	0	0	
opCAPEX / Sales, %	0.7	61.6	2.2	2.0	1.9	2.0	2.0	2.1	2.1	2.1	2.1	
- Acquisitions	0	0	0	0	0	0	0	0	0	0	0	
+ Divestments	0	0	0	0	0	0	0	0	0	0	0	
- Other items	-33	0	0	0	0	0	0	0	0	0	0	
= FCFF	34	16	53	61	58	60	61	63	64	66	67	1,166
= Discounted FCFF		16	48	52	46	44	41	39	37	36	34	580
= DFCF min WACC		16	49	52	46	44	42	40	39	37	35	662
= DFCF max WACC		16	48	51	45	43	40	38	36	34	32	513

EVLI EQUITY RESEARCH CAPMAN

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INTERIM FIGURES

INTERNITIONES												
EVLI ESTIMATES, EURm	2021Q1	2021Q2	2021Q3	2021Q4	2021	2022Q1	2022Q2	2022Q3	2022Q4E	2022E	2023E	2024E
Net sales	11.3	11.9	14.9	14.7	52.8	14.2	17.7	15.9	19.8	67.6	80.6	91.2
EBITDA	10.5	11.7	11.3	12.6	46.2	19.3	14.5	13.0	11.8	58.6	60.4	69.8
EBITDA margin (%)	92.8	98.5	76.1	85.9	87.4	135.5	82.2	81.9	59.5	86.7	74.9	76.5
EBIT	10.1	11.3	10.9	12.2	44.6	18.9	14.1	12.7	11.4	57.0	58.9	68.1
EBIT margin (%)	89.6	95.5	73.4	83.2	84.6	132.7	79.8	79.7	57.4	84.3	73.0	74.8
Net financial items	-0.9	-1.3	-0.8	-1.1	-4.0	-2.6	-1.1	-0.5	-1.0	-5.2	-5.6	-4.9
Pre-tax profit	9.3	10.1	10.2	11.1	40.6	16.3	13.0	12.2	10.4	51.9	53.2	63.2
Tax	-1.5	-1.2	-0.7	-1.7	-5.2	-2.9	-1.2	-1.4	-1.2	-6.8	-6.9	-8.3
Tax rate (%)	16.5	12.4	7.1	15.7	12.9	17.7	9.2	11.9	12.0	13.1	13.1	13.1
Net profit	7.5	8.8	9.0	9.0	34.3	13.3	11.6	10.2	8.9	44.1	45.1	53.8
EPS	0.05	0.06	0.06	0.06	0.22	0.08	0.07	0.06	0.06	0.28	0.29	0.34
EPS adjusted (diluted no. of shares)	0.05	0.06	0.06	0.06	0.22	0.08	0.07	0.06	0.06	0.28	0.29	0.34
Dividend per share	0.00	0.00	0.00	0.00	0.15	0.00	0.00	0.00	0.00	0.16	0.17	0.18
SALES, EURm												
Management Company business	9.0	9.9	12.9	11.8	43.6	11.7	14.5	12.6	16.0	54.8	65.9	75.1
Service business	2.3	2.0	1.9	2.4	8.6	2.5	3.2	3.1	3.3	12.1	13.9	15.3
Other & eliminations	0.0	0.0	0.0	0.5	0.5	0.0	0.0	0.2	0.5	0.8	0.8	0.8
Total	11.3	11.9	14.9	14.7	52.8	14.2	17.7	15.9	19.8	67.6	80.6	91.2
SALES GROWTH, Y/Y %												
Management Company business	25.9	52.6	84.5	14.6	41.0	29.3	46.8	-2.6	35.9	25.6	20.3	13.8
Service business	-52.5	-10.2	7.1	-5.4	-24.1	11.3	59.1	<i>59.7</i>	35.5	40.0	15.0	10.0
Other & eliminations	57.1	-47.6	-90.0	-11.3	-23.0	-36.4	-9.1	2,040.0	5.0	41.8	5.0	5.0
Total	-5.3	36.5	66.9	9.7	22.8	25.7	48.8	6.9	34.7	28.1	19.2	13.1
EBIT, EURm												
Management Company business	2.5	2.4	5.1	3.2	13.2	4.4	6.1	4.2	6.7	21.4	29.9	35.4
Investment business	7.9	9.4	5.9	9.6	32.7	14.5	9.6	7.9	4.8	36.8	27.3	30.3
Service business	1.2	0.7	1.1	1.2	4.2	1.4	1.7	1.8	1.7	6.6	8.1	9.2
Other & eliminations	-1.4	-1.2	-1.1	-1.7	-5.4	-1.4	-3.3	-1.3	-1.8	-7.8	-6.5	-6.8
Total	10.1	11.3	10.9	12.2	44.6	18.9	14.1	12.7	11.4	57.0	58.9	68.1
EBIT margin, %												
Management Company business	27.5	24.7	39.1	27.3	30.2	37.6	42.0	33.7	41.9	39.1	45.4	47.2
Service business	52.5	36.9	55.2	48.6	48.4	54.4	52.9	59.6	51.5	54.6	58.5	60.4
Other & eliminations	-12,972.7	-10,990.9	-10,720.0	-340.1	-1,011.6	-19,814.3	-32,780.0	-630.4	-334.6	-1,024.0	-809.9	-809.9
Total	89.6	95.5	73.4	83.2	84.6	132.7	79.8	79.7	57.4	84.3	73.0	74.8
	23.0	22.0			20					20		

CAPMAN

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Sales 34.8 36.0 49.0 43.0 52.8 67.6 80.6 Sales growth (%) 30.6 3.3 36.1 -12.2 22.8 28.1 19.2 EBITDA 21.2 12.2 25.0 13.9 46.2 58.6 60.4 EBITA margin (%) 61.0 33.8 51.0 32.2 87.4 86.7 74.9 Depreciation -0.3 -0.2 -1.4 -1.5 -1.5 -1.6 -1.5 BBITA 21.0 12.0 23.6 12.3 44.6 57.0 58.9 Goodwill amortization / writedown -1.5 0.0 -4.2 0.0 0.0 0.0 0.0 CBIT margin (%) 55.9 33.2 39.6 28.7 84.6 84.3 73.0 REB.9 BEBIT margin (reported) (%) 55.9 33.2 39.6 28.7 84.6 84.3 73.0 REP. reported (%) 55.9 33.2 39.6 28.7 84.6 84.3 73.0	91.2 13.1 69.8 76.5 -1.6 68.1 0.0 68.1 74.8 68.1 74.8 -4.9 63.2
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Goodwill amortization / writedown	0.0 68.1 74.8 68.1 74.8 -4.9 63.2
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Taxes -0.8 -0.8 -1.7 -2.9 -5.2 -6.8 -6.9 Minority shares 0.0 -0.4 -1.9 -1.1 -1.0 -1.1 -1.2 Net profit 15.3 8.1 14.0 5.1 34.3 44.1 45.1 Cash NRIs 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Non-cash NRIs 0.0 0.0 0.0 0.0 0.0 0.0 0.0 BALANCE SHEET, EURm 8 120 117 131 171 172 Goodwill 5 5 15 15 15 15 15 Right of use assets 0 3 3 2 1 1 1 1 Inventory 0 <t< td=""><td></td></t<>	
Minority shares 0.0 -0.4 -1.9 -1.1 -1.0 -1.1 -1.2 Net profit 15.3 8.1 14.0 5.1 34.3 44.1 45.1 Cash NRIs 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Non-cash NRIs 0.0 0.0 0.0 0.0 0.0 0.0 0.0 BALANCE SHEET, EURm Assets Fixed assets 93 88 120 117 131 171 172 Goodwill 5 5 15 15 15 15 15 Right of use assets 0 3 3 2 1 1 1 Inventory 0 0 0 0 0 0 0 0 Receivables 89 57 31 23 25 27 32 Liquid funds 23 55 44 58 65 61	0.0
Net profit 15.3 8.1 14.0 5.1 34.3 44.1 45.1 Cash NRIs 0.0 0.0 0.0 0.0 0.0 0.0 0.0 BALANCE SHEET, EURm Assets Fixed assets 93 88 120 117 131 171 172 Goodwill 5 5 15 15 15 15 15 Right of use assets 0 3 3 2 1 1 1 Inventory 0 0 0 0 0 0 0 Receivables 89 57 31 23 25 27 32 Liquid funds 23 55 44 58 65 61 73 Total assets 211 209 217 219 240 278 295 Liabilities	-8.3
Cash NRIs 0.0 1.5 1.0 0.0 0	-1.2
Non-cash NRIs 0.0 15<	53.8
BALANCE SHEET, EURm Assets Fixed assets 93 88 120 117 131 171 172 Goodwill 5 5 15 0 27 32 25	0.0
Assets Fixed assets 93 88 120 117 131 171 172 Goodwill 5 5 15 15 15 15 15 15 Right of use assets 0 3 3 2 1 1 1 1 Inventory 0 0 0 0 0 0 0 0 Receivables 89 57 31 23 25 27 32 Liquid funds 23 55 44 58 65 61 73 Total assets 211 209 217 219 240 278 295 Liabilities	0.0
Fixed assets 93 88 120 117 131 171 172 Goodwill 5 5 15 15 15 15 15 Right of use assets 0 3 3 2 1 1 1 Inventory 0 0 0 0 0 0 0 Receivables 89 57 31 23 25 27 32 Liquid funds 23 55 44 58 65 61 73 Total assets 211 209 217 219 240 278 295 Liabilities	
Goodwill 5 5 15 <th< td=""><td></td></th<>	
Right of use assets 0 3 3 2 1 1 1 Inventory 0<	172
Inventory 0	15
Receivables 89 57 31 23 25 27 32 Liquid funds 23 55 44 58 65 61 73 Total assets 211 209 217 219 240 278 295 Liabilities 211 209 217 219 240 278 295	1
Liquid funds 23 55 44 58 65 61 73 Total assets 211 209 217 219 240 278 295 Liabilities 211 209 217 219 240 278 295	0
Total assets 211 209 217 219 240 278 295 Liabilities	36
Liabilities	82
	309
Shareholder's equity 127 121 127 113 126 129 149	
	176
Minority interest 0 0 2 1 2 2 2 2	2
Convertibles 0 0 0 0 0 0 0 0 0	0
Lease liabilities 0 3 3 2 1 1 1	1
Deferred taxes 9 3 2 3 5 5 5	5
Interest bearing debt 48 60 57 81 82 109 100	82
Non-interest bearing current liabilities 27 17 20 18 24 31 37	42
Other interest-free debt 1 5 5 1 1 1 1 1	1
Total liabilities 211 209 217 219 240 278 295	309
CASH FLOW, EURm	
+ EBITDA 21 12 25 14 46 59 60	70
- Net financial items -3 -3 -2 -3 -4 -5 -6	-5
- Taxes -2 -3 -5 -4 -3 -7 -7	-8
- Increase in Net Working Capital -2 -7 -3 -16 5 5 1	1
+/- Other -18 -4 -16 -3 -33 -1 -1	-1
= Cash flow from operations -4 -5 0 -12 11 51 47	56
- Capex -1 2 -6 -3 0 -42 -2	-2
- Acquisitions 0 -8 -1 0 0 0 0	0
+ Divestments 0 0 6 0 0 0 0	0
= Free cash flow -4 -11 -1 -16 11 9 46	54
+/- New issues/buybacks -4 2 12 -1 2 -17 0	0
- Paid dividend -13 -16 -18 -20 -22 -23 -25	-27
+/- Other -1 56 -5 51 16 27 -9	
Change in cash -22 31 -11 14 7 -4 12	-18 10

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CAPMAN

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KEY FIGURES	2018	2019	2020	2021	2022E	2023E	2024E
M-cap	216	354	363	476	411	411	411
Net debt (excl. convertibles)	8	16	26	18	49	29	2
Enterprise value	225	377	391	500	465	444	416
Sales	36	49	43	53	68	81	91
EBITDA	12	25	14	46	59	60	70
EBIT	12	19	12	45	57	59	68
Pre-tax	9	18	9	41	52	53	63
Earnings	8	14	5	34	44	45	54
Equity book value (excl. minorities)	121	127	113	126	129	149	176
Valuation multiples							
EV/sales	6.3	7.7	9.1	9.5	6.9	5.5	4.6
EV/EBITDA	18.5	15.1	28.2	10.8	7.9	7.4	6.0
EV/EBITA	18.9	15.9	31.7	11.2	8.2	7.5	6.1
EV/EBIT	18.9	19.4	31.7	11.2	8.2	7.5	6.1
EV/OCF	-48.1	-1,037.5	-32.8	45.4	9.2	9.4	7.4
EV/FCFF	4.9	23.7	70.9	14.7	29.5	8.4	6.8
P/FCFE	-19.3	-404.4	-23.2	42.9	45.5	9.0	7.6
P/E	26.8	25.4	70.6	13.9	9.3	9.1	7.6
P/B	1.8	2.8	3.2	3.8	3.2	2.8	2.3
Target EV/EBITDA	0.0	0.0	0.0	0.0	9.2	8.6	7.1
Target EV/EBIT	0.0	0.0	0.0	0.0	9.5	8.8	7.1
Target EV/FCF	0.0	0.0	0.0	0.0	59.9	0.0 11.4	9.1
Target P/B	0.0	0.0	0.0	0.0	3.8	3.3	2.8
Target P/E	0.0	0.0	0.0	0.0		3.3 10.9	
	0.0	0.0	0.0	0.0	11.1	10.9	9.1
Per share measures	147.110	150.755	150.450	150.017	150.055	450.055	150.055
Number of shares	147,116	153,755	156,459	156,617	158,055	158,055	158,055
Number of shares (diluted)	147,116	153,755	156,459	156,617	158,055	158,055	158,055
EPS	0.05	0.09	0.03	0.22	0.28	0.29	0.34
Operating cash flow per share	-0.03	0.00	-0.08	0.07	0.32	0.30	0.35
Free cash flow per share	-0.08	-0.01	-0.10	0.07	0.06	0.29	0.34
Book value per share	0.82	0.83	0.72	0.80	0.82	0.94	1.11
Dividend per share	0.12	0.13	0.14	0.15	0.16	0.17	0.18
Dividend payout ratio, %	218.9	143.1	426.1	68.5	57.4	59.6	52.9
Dividend yield, %	8.2	5.6	6.0	4.9	6.2	6.5	6.9
FCF yield, %	-5.2	-0.2	-4.3	2.3	2.2	11.1	13.2
Efficiency measures							
ROE							22.0
	6.5	11.3	4.3	28.8	34.5	32.4	33.0
ROCE	6.5 6.7	11.3 10.4	4.3 6.4	28.8 21.9	34.5 25.3	32.4 23.9	26.5
ROCE Financial ratios							
Financial ratios	6.7	10.4	6.4	21.9	25.3	23.9	26.5
Financial ratios Inventories as % of sales	0.0	0.0	0.0	21.9	25.3	23.9	0.0
Financial ratios Inventories as % of sales Receivables as % of sales	6.7 0.0 157.6	0.0 63.2	0.0 54.5	0.0 47.9	0.0 40.0	0.0 40.0	0.0 40.0
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales	0.0 157.6 46.7	0.0 63.2 41.2	0.0 54.5 41.9	0.0 47.9 46.0	0.0 40.0 46.0	0.0 40.0 46.0	0.0 40.0 46.0
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, %	0.0 157.6 46.7 96.8	0.0 63.2 41.2 12.9	0.0 54.5 41.9 9.6	0.0 47.9 46.0 0.1	0.0 40.0 46.0 -7.4	0.0 40.0 46.0 -7.2	0.0 40.0 46.0 -7.0
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, %	0.0 157.6 46.7 96.8 -5.2	0.0 63.2 41.2 12.9	0.0 54.5 41.9 9.6 8.0	0.0 47.9 46.0 0.1 0.7	0.0 40.0 46.0 -7.4 61.6	0.0 40.0 46.0 -7.2 2.2	26.5 0.0 40.0 46.0 -7.0 2.0
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), %	0.0 157.6 46.7 96.8 -5.2 -28.6	0.0 63.2 41.2 12.9 12.0 10.9	0.0 54.5 41.9 9.6 8.0 7.4	0.0 47.9 46.0 0.1 0.7 0.7	25.3 0.0 40.0 46.0 -7.4 61.6 61.6	0.0 40.0 46.0 -7.2 2.2 2.2	0.0 40.0 46.0 -7.0 2.0
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA	0.0 157.6 46.7 96.8 -5.2 -28.6 3.8	0.0 63.2 41.2 12.9 12.0 10.9 0.6	0.0 54.5 41.9 9.6 8.0 7.4 0.4	0.0 47.9 46.0 0.1 0.7 0.7	0.0 40.0 46.0 -7.4 61.6 61.6 0.3	0.0 40.0 46.0 -7.2 2.2 2.2 0.9	26.5 0.0 40.0 46.0 -7.0 2.0 2.0
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA Net debt/EBITDA, book-weighted	0.0 157.6 46.7 96.8 -5.2 -28.6 3.8 0.7	10.4 0.0 63.2 41.2 12.9 12.0 10.9 0.6 0.7	0.0 54.5 41.9 9.6 8.0 7.4 0.4 1.8	0.0 47.9 46.0 0.1 0.7 0.7 0.7	25.3 0.0 40.0 46.0 -7.4 61.6 61.6 0.3 0.8	0.0 40.0 46.0 -7.2 2.2 2.2 0.9 0.5	26.5 0.0 40.0 46.0 -7.0 2.0 2.0 0.9 0.0

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COMPANY DESCRIPTION: CapMan is a leading Nordic asset management and investment company. CapMan manages over EUR 4.5 billion in assets. The company mainly manages investors' assets but also makes direct investments from its balance sheet, mainly into own funds. Current investments strategies cover Buyout, Growth Equity, Real Estate, Infra, Credit and Special situations. CapMan also has a growing service business that includes procurement activities, reporting and analysis services and fund management services.

INVESTMENT CASE: CapMan is set to continue to grow its earnings and increase earnings stability. An important driver is the increase in fee-based profitability through growth in capital under management, while still being able to maintain a sound cost structure. Additional earnings potential in the upcoming years is offered by the outlook of several of CapMans funds approaching and reaching carry. Good cash flows and a healthy balance sheet support continued high dividend payouts.

OWNERSHIP STRUCTURE	SHARES	EURm	%
Silvertärnan Ab	16,226,519	42.189	10.3%
Ilmarinen Mutual Pension Insurance Company	10,318,326	26.828	6.5%
Laakkonen Mikko Kalervo	6,478,320	16.844	4.1%
Oy Inventiainvest AB	4,011,860	10.431	2.5%
Varma Mutual Pension Insurance Company	3,675,215	9.556	2.3%
Joensuun Kauppa ja Kone Oy	3,289,502	8.553	2.1%
Vesasco Oy	3,088,469	8.030	2.0%
The State Pension Fund	2,500,000	6.500	1.6%
Momea Invest Oy	2,150,000	5.590	1.4%
Laakkonen Hannu	1,992,742	5.181	1.3%
Ten largest	53,730,953	139.700	34%
Residual	104,324,015	271.242	66%
Total	158,054,968	410.943	100%

EARNINGS CALENDAR	
February 02, 2023	FY 2022 Results
April 28, 2023	Q1 report
August 03, 2023	Q2 report
October 26, 2023	Q3 report
OTHER EVENTS	

СОМРАНУ	MISCELLANEOUS

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DEFINITIONS

P/E	EPS
Price per share Earnings per share	Profit before extraord. items and taxes— income taxes + minority interest Number of shares
P/BV	DPS
Price per share Shareholders' equity + taxed provisions per share	Dividend for the financial period per share
Market cap	OCF (Operating cash flow)
Price per share * Number of shares	EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	FCF (Free cash flow)
Market cap + net debt + minority interest at market value – share of associated companies at market value	Operating cash flow – operative CAPEX – acquisitions + divestments
EV/Sales	FCF yield, %
Enterprise value Sales	Free cash flow Market cap
EV/EBITDA	Operative CAPEX/sales
Enterprise value Earnings before interest, tax, depreciation and amortization	Capital expenditure – divestments – acquisitions Sales
EV/EBIT	Net working capital
Enterprise value Operating profit	Current assets – current liabilities
Net debt	Capital employed/Share
Interest bearing debt – financial assets	Total assets – non-interest bearing debt Number of shares
Total assets	Gearing
Balance sheet total	Net debt Equity
Div yield, %	Debt/Equity, %
Dividend per share Price per share	Interest bearing debt Shareholders' equity + minority interest + taxed provisions
Payout ratio, %	Equity ratio, %
Total dividends Earnings before extraordinary items and taxes – income taxes + minority interest	Shareholders' equity + minority interest + taxed provisions Total assets – interest-free loans
ROCE, %	CAGR, %
Profit before extraordinary items + interest expenses+ other financial costs Balance sheet total – non-interest bearing debt (average)	Cumulative annual growth rate = Average growth per year
ROE, %	
Profit before extraordinary items and taxes – income taxes Shareholder's equity + minority interest + taxed provisions (average)	

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Important Disclosures

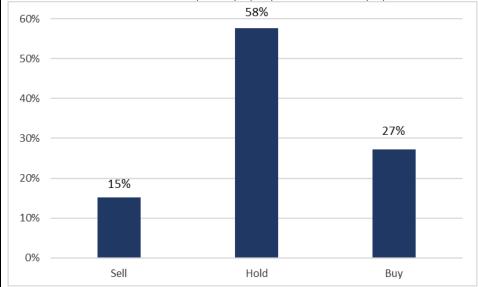
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Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

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Name(s) of the analyst(s): Salokivi

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