

Good performance continues

CapMan's net sales in Q3 amounted to EUR 15.9m, below our estimates and below consensus (EUR 19.7m/19.2m Evli/cons.). EBIT amounted to EUR 12.7m, below our estimates and in line with consensus (EUR 16.5m/12.3m Evli/cons.). Apart from carried interest (Act./Evli EUR 1.0m/5.0m), results were well in line with our expectations.

- Revenue in Q3 was EUR 15.9m (EUR 14.9m in Q3/21), below our estimates and consensus estimates (EUR 19.7m/19.2m Evli/Cons.). Growth in Q3 amounted to 7% y/y.
- Operating profit in Q3 amounted to EUR 12.7m (EUR 10.9m in Q3/21), below our estimates and in line with consensus estimates (EUR 16.5m/12.3m Evli/cons.), at a margin of 79.7%.
- EPS in Q3 amounted to EUR 0.06 (EUR 0.06 in Q3/21), below our estimates and above consensus estimates (EUR 0.08/0.06 Evli/cons.).
- Results were in line with our expectations apart from carried interest (Act./Evli EUR 1.0m/5.0m).
- Revenue in Management Company business in Q3 was EUR 12.6m vs. EUR 16.8m Evli. Operating profit in Q3 amounted to EUR 4.2m vs. EUR 8.2m Evli.
- Revenue in Investment business in Q3 was EUR 0.0m vs. EUR 0.0m Evli. Operating profit in Q3 amounted to EUR 7.9m vs. EUR 7.8m Evli.
- Revenue in Services business in Q3 was EUR 3.1m vs. EUR 2.9m Evli. Operating profit in Q3 amounted to EUR 1.8m vs. EUR 1.7m Evli.
- Capital under management by the end of Q3 was EUR 4.9bn (Q3/21: EUR 4.3bn). Real estate funds: EUR 3.3bn, private equity & credit funds: EUR 1.0bn, infra funds: EUR 0.5bn, and other funds: EUR 0.1bn.

Rating

 BUY

Q3/22	Actual	Evli	Cons.	Q3/21
Net sales	15.9	19.7	19.2	14.9
EBIT	12.7	16.5	12.3	10.9
EPS	0.06	0.08	0.06	0.06
Deviation	Actual	Evli	Cons.	Q3/21
Net sales		-19 %	-17 %	7 %
EBIT		-23 %	3 %	16 %
EPS		-24 %	12 %	7 %

*Consensus by Bloomberg

Share price, EUR (Last trading day's closing price)	2.67
Target price, EUR	3.4
Latest change in recommendation	30-Apr-21
Latest report on company	08-Sep-22
Research paid by issuer:	YES
No. of shares outstanding, '000's	158,055
No. of shares fully diluted, '000's	158,055
Market cap, EURm	422
Free float, %	64.0
Exchange rate EUR	1.000
Reuters code	CAPMAN.HE
Bloomberg code	CAPMAN FH
Average daily volume, EURm	0.25
Next interim report	27-Oct-22
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 BUY  HOLD  SELL

PRE-REPORT KEY FIGURES

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2020	43.0	12.3	28.7%	-15.6	0.03	70.6	9.1	31.7	-4.3	0.14
2021	52.8	44.6	84.6%	11.1	0.22	13.9	9.5	11.2	2.3	0.15
2022E	73.6	65.1	88.4%	16.3	0.32	8.3	6.4	7.2	3.9	0.16
2023E	77.8	56.1	72.1%	43.0	0.27	9.8	5.8	8.0	10.2	0.17
2024E	88.1	65.2	73.9%	51.9	0.33	8.2	4.8	6.5	12.3	0.18
Market cap, EURm		422		BV per share 2022E, EUR		30.4		CAGR EPS 2021-24, %		14.1
Net debt 2022E, EURm		42		Price/book 2022E		3.1		CAGR sales 2021-24, %		18.6
Enterprise value, EURm		469		Dividend yield 2022E, %		6.0		ROE 2022E, %		38.9
Total assets 2022E, EURm		286		Tax rate 2022E, %		12.9		ROCE 2022E, %		28.5
Goodwill 2022E, EURm		15		Equity ratio 2022E, %		48.3		PEG, P/E 22/CAGR		-57.0

All the important disclosures can be found on the last pages of this report.

CapMan Q3/22	Actual	Evli	vs. Evli	Consensus	vs. cons	Q3/21	vs. Q3/21
Net sales	15.9	19.7	-19.3%	19.2	-17.2%	14.9	6.7%
-Management Company business	12.6	16.8	-25.1%			12.9	-2.4%
-Investment business	0.00	0.00	-			0.00	-
-Services business	3.1	2.9	6.7%			1.9	62.9%
-Other	0.00	0.00	-			0.00	-
EBIT	12.7	16.5	-23.2%	12.3	3.0%	10.9	16.2%
-Management Company business	4.2	8.2	-48.2%			5.1	-16.8%
-Investment business	7.9	7.8	1.6%			5.9	34.4%
-Services business	1.8	1.7	8.5%			1.1	67.7%
-Other	-1.35	-1.20	-12.4%			-1.10	-22.6%
EPS	0.06	0.08	-23.8%	0.06	12.3%	0.06	6.7%

Consensus by Bloomberg

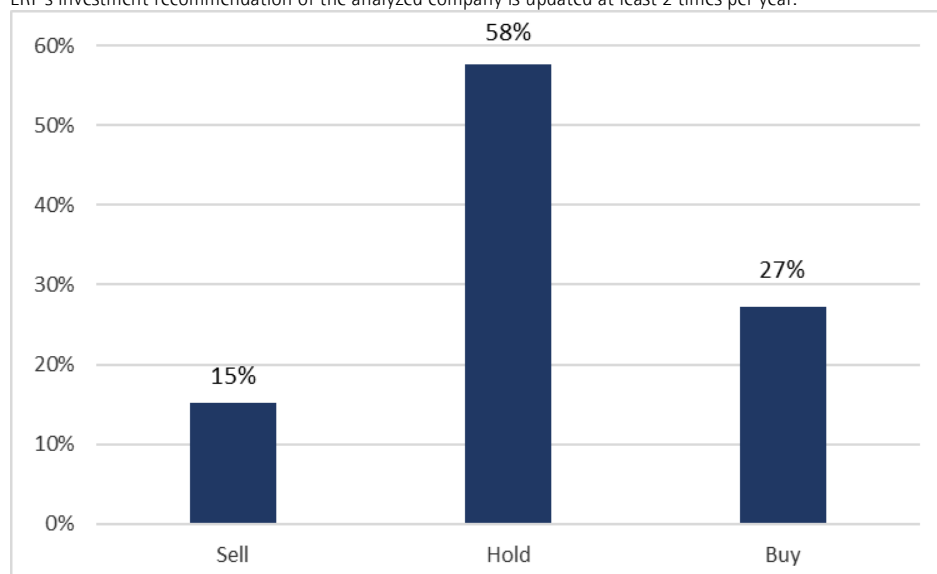
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Investment recommendations are defined as follows:

Target price compared to share price	Recommendation
< -10 %	SELL
-10 – (+10) %	HOLD
> 10 %	BUY

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The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

Name(s) of the analyst(s): Salokivi

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