# Foundation for profitable growth

CapMan held its CMD on March 11<sup>th</sup>, which in our view brought no notable changes to the bigger picture. Growing fee income and profitability remain at the core, with options for new strategic initiatives supported by the strong balance sheet.

#### Focus on fee income and profitability scaling

CapMan held its CMD on March 11<sup>th</sup>. With the key target of growing AUM to EUR 10bn by 2027 intact, and no notable changes to strategic directions, the CMD acted mostly as an update on CapMan's business in general. Focus continues to lie on growing fee income and scaling fee profitability mainly organically. Inorganic growth is to be expected during the strategy period should good opportunities arise, likely to strengthen existing or open new investment strategies, supported by the strong balance sheet following the divestment of CaPS. A recent example is the bridge equity investment made to facilitate the Midstar transaction in Hotels II and subsequent EUR 400m new fee generating AUM. The balance sheet will further be used to optimize debt levels while seeking to maintain an attractive dividend distribution.

#### Looking at significant AUM growth in 2025

CapMan still has quite a long way to go to achieve the AUM target, as average annual gross growth in AUM will need to at least double from 2024 levels (~EUR 600m). Fundraising activity has been weaker for some time now, but the short–term outlook appears to indicate improvements. Assuming NRE IV reaches its target size of EUR 750m, along with the Hotels II transaction, CapMan would be off to a good start. As a cautionary reminder, the target was originally set in 2022, when AUM was slightly below EUR 5.0bn, and has up until the end of 2024 (AUM EUR 6.1bn) grown mainly due to the Dasos acquisition. The CMD also highlighted CapMan's solid fund performance, which together with a reduction in external funds will translate into an increase in earnings through FV changes and carried interest, but prone to timing uncertainty.

#### BUY with an ex-div TP or EUR 2.1 (2.0)

We have made minor upward revisions to our estimates through an increase in AUM growth trajectory, aided by the increase in Hotels II. The CMD in our view did not bring about much change to the bigger picture. We adjust our ex-div TP to EUR 2.1 (prev. 2.0) and retain our BUY-rating.



Analyst	Jerker Salokivi
E-mail	jerker.salokivi@evli.com
Telephone	+358 9 4766 9149

■ BUY ■ ACCUMULATE ■ REDUCE ■ SELL

KEY FIGUR	RES									
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2023	49.5	-1.1	-2.3%	10.3	-0.02	-115.2	8.5	-375.9	2.8%	0.10
2024	57.6	16.7	29.1%	62.2	0.03	67.4	5.7	19.5	20.2%	0.14
2025E	65.6	29.2	44.6%	20.5	0.12	16.7	5.5	12.4	6.0%	0.15
2026E	73.7	34.6	46.9%	25.0	0.14	13.7	4.9	10.6	7.4%	0.10
2027E	83.4	44.7	53.5%	31.2	0.19	10.2	4.2	7.8	9.2%	0.13
Market c	ap, EURm		340	Gearing 2025	iE, %	8	3.4 % CAGR	EPS 2024-2	27, %	94.0 %
Net debt	2025E, EUR	m	17	Price/book 20	025E		1.7 CAGR	Sales 2024-	-27, %	13.1 %
Enterpris	e value, EUF	?m	363	Dividend yield	2025E, %	-	7.8 % ROE 2	2025E, %		10.4 %
Total ass	ets 2025E, E	URm	335	Tax rate 2028	5E, %	13	3.0 % ROCE	2025E, %		9.8 %
Goodwill	2025E, EURI	n	30	Equity ratio 2	025E, %	5	9.1 % PEG, F	P/E 25/CAGF	3	0.7

All the important disclosures can be found on the last pages of this report.

# CAPMAN

#### Diversified Financial Services/Finland, March 12, 2025 Company update

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CapMan	2023	Q1/'24	Q2/'24	Q3/'24	Q4/'24	2024 (	Q1/'25E (	)2/'25E (	)3/'25E (	)4/'25E	2025E	2026E	2027E
Turnover	49.3	15.6	15.4	12.8	13.9	57.6	14.9	15.5	15.9	19.3	65.6	73.7	83.4
ohange, %		22.5%	10.7%	12.3%	21.5%	16.9%	-4%	1%	24%	39%	13.8%	12.4%	13.2%
Other operating income	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Operating expenses	-42.9	-11.8	-12.0	-9.6	-12.7	-46.2	-11.3	-12.2	-10.2	-13.4	-48.1	-51.3	-54.9
Depreciation and amortisation	-1.5	-0.5	-0.7	-0.7	-0.7	-2.5	-0.7	-0.7	-0.7	-0.7	-2.7	-2.8	-2.9
Fair value changes	-6.1	2.3	1.2	-0.8	5.1	7.8	3.0	3.0	3.5	4.0	13.5	15.0	19.0
Operating profit	-1.1	5.6	3.8	1.7	5.6	16.7	5.9	5.6	8.5	9.2	28.3	34.6	44.7
Operating profit margin, %	-2.3%	36.0%	24.8%	13.1%	40.1%	29.1%	39.6%	36.1%	53.7%	47.7%	43.2%	46.9%	53.5%
Items affecting comparability	2.0	1.3	0.3	0.4	0.4	2.3	0.4	0.4	0.4	0.4	1.4	1.4	1.4
Adj. operating profit	0.9	6.9	4.1	2.0	6.0	19.1	6.3	6.0	8.9	9.6	29.7	36.0	46.1
Net financials	-0.7	-0.9	-1.1	-1.3	-1.1	-4.3	-1.2	-1.2	-1.2	-1.2	-4.6	-4.7	-4.9
Pre-tax profit	-1.8	4.8	2.7	0.4	4.5	12.4	4.8	4.5	7.4	8.1	23.7	29.9	39.8
Income taxes	0.7	-1.2	-0.1	-0.8	-0.9	-3.0	-0.6	-0.6	-1.0	-1.0	-3.2	-3.9	-5.2
Minority interest	-2.0	-2.4	-1.3	-0.8	-0.4	-4.9	-0.2	-0.2	-0.3	-0.4	-1.1	-1.2	-1.2
Profit for the period	-3.2	1.2	1.3	-1.2	3.2	4.6	3.9	3.7	6.1	6.6	19.4	24.8	33.4
EPS	-0.02	0.01	0.01	-0.01	0.02	0.03	0.02	0.02	0.03	0.04	0.11	0.14	0.19
EPS (incl. disc. operations)		0.01	0.01	0.00	0.36	0.38							
Assets under management	5005	5672	5842	5956	6063	6063					6700	7300	8000
Management Company business	2023	Q1/'24	Q2/'24	Q3/'24	_	2024 (	Q1/'25E (	)2/'25E (		)4/'25E	2025E	2026E	2027E
Turnover	48.3	15.4	15.1	12.6	13.7	56.8	14.7	15.3	15.7	19.1	64.8	73.0	82.8
-Fee income	45.1	11.8	14.8	12.6	13.2	52.4	14.2	14.8	13.2	15.1	57.3	62.5	68.1
-Carried interest	3.2	3.5	0.3	0.0	0.5	4.3	0.5	0.5	2.5	4.0	7.5	10.5	14.7
Operating profit	12.2	6.3	4.3	4.0	2.7	17.2	4.5	4.3	6.4	7.1	22.3	27.5	34.2
Investment business	2023	Q1/'24	Q2/'24	Q3/'24		2024			-	-	2025E	2026E	2027E
Turnover	0.0								0.0			0.0	0.0
	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Operating profit	-6.6	2.1	1.0	-0.9	4.7	6.9	3.0	3.0	3.5	4.0	12.6	14.0	18.0
Operating profit Services business	-6.6 <b>2023</b>	2.1 <b>Q1/'24</b>	1.0 <b>Q2/'24</b>	-0.9 <b>Q3/'24</b>	4.7 <b>Q4/'24</b>	6.9 <b>2024</b> (	3.0 Q1/'25E (	3.0 Q2/'25E (	3.5 <b>)3/'25E (</b>	4.0 <b>24/'25E</b>	12.6 2025E	14.0 <b>2026E</b>	18.0 <b>2027E</b>
Operating profit Services business Turnover	-6.6 <b>2023</b> 0.5	2.1 <b>Q1/'24</b> 0.1	1.0 <b>Q2/'24</b> 0.1	-0.9 <b>Q3/'24</b> 0.1	4.7 <b>Q4/'24</b> 0.1	6.9 <b>2024</b> 0.3	3.0 Q1/'25E ( 0.1	3.0 22/ <sup>-</sup> 25E ( 0.1	3.5 <b>23/'25E (</b> 0.1	4.0 <b>Q4/'25E</b> 0.1	12.6 <b>2025E</b> 0.2	14.0 <b>2026E</b> 0.1	18.0 <b>2027E</b> 0.0
Operating profit Services business Turnover Operating profit	-6.6 <b>2023</b> 0.5 0.3	2.1 <b>Q1/'24</b> 0.1 0.1	1.0 <b>Q2/'24</b> 0.1 0.1	-0.9 <b>Q3/'24</b> 0.1 0.1	4.7 <b>Q4/<sup>·</sup>24</b> 0.1 0.1	6.9 <b>2024</b> 0.3 0.3	3.0 Q1/'25E ( 0.1 0.1	3.0 22/*25E ( 0.1 0.1	3.5 23/*25E ( 0.1 0.1	4.0 <b>Q4/'25E</b> 0.1 0.1	12.6 <b>2025E</b> 0.2 0.2	14.0 <b>2026E</b> 0.1 0.1	18.0 <b>2027E</b> 0.0 0.0
Operating profit Services business Turnover Operating profit Other	-6.6 <b>2023</b> 0.5 0.3 <b>2023</b>	2.1 Q1/'24 0.1 0.1 Q1/'24	1.0 Q2/'24 0.1 0.1 Q2/'24	-0.9 Q3/'24 0.1 0.1 Q3/'24	4.7 Q4/'24 0.1 0.1 Q4/'24	6.9 <b>2024</b> 0.3 0.3 <b>2024</b>	3.0 Q1/'25E ( 0.1 0.1 Q1/'25E (	3.0 22/'25E ( 0.1 0.1 22/'25E (	3.5 23/'25E ( 0.1 0.1 23/'25E (	4.0 24/'25E 0.1 0.1 24/'25E	12.6 2025E 0.2 0.2 2025E	14.0 2026E 0.1 0.1 2026E	18.0 2027E 0.0 0.0 2027E
Operating profit Services business Turnover Operating profit	-6.6 <b>2023</b> 0.5 0.3	2.1 <b>Q1/'24</b> 0.1 0.1	1.0 <b>Q2/'24</b> 0.1 0.1	-0.9 <b>Q3/'24</b> 0.1 0.1	4.7 <b>Q4/<sup>·</sup>24</b> 0.1 0.1	6.9 <b>2024</b> 0.3 0.3	3.0 Q1/'25E ( 0.1 0.1	3.0 22/*25E ( 0.1 0.1	3.5 <b>23/*25E (</b> 0.1 0.1	4.0 <b>Q4/'25E</b> 0.1 0.1	12.6 <b>2025E</b> 0.2 0.2	14.0 <b>2026E</b> 0.1 0.1	18.0 <b>2027E</b> 0.0 0.0

Source: CapMan, Evli Research estimates. Adjusted for discontinued operations 2023->

## **CAPMAN** Diversified Financial Services/Finland, March 12, 2025 Company update

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTI	ONS ASSUMPTIONS FOR WAC	)C
Current share price	1.92 PV of Free Cash Flow	277 Long–term growth, %	1.5 % Risk-free interest rate, %	2.25 %
DCF share value	3.44 PV of Horizon value	351 WACC, %	8.3 % Market risk premium, %	5.8 %
Share price potential, %	79.2 % Unconsolidated equity	-7 Spread, %	0.5 % Debt risk premium %	2.8 %
Maximum value	3.7 Marketable securities	90 Minimum WACC, %	7.8 % Equity beta coefficient	1.20
Minimum value	3.2 Debt – dividend	-103 Maximum WACC, %	8.8 % Target debt ratio, %	30 %
Horizon value, %	55.9 % Value of stock	609 No. of shares, Mn	176.9 Effective tax rate, %	20 %

DCF valuation, EURm	2024	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	2033E	2034E	TERMINAL
Net sales	58	66	74	83	86	88	90	92	94	97	98	100
Sales growth (%)	16.5%	13.9%	<u>12.4%</u>	13.2%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	1.5%	1.5%
Operating income (EBIT)	17	29	35	45	51	53	54	55	57	58	59	60
Operating income margin %	29.1%	44.6%	46.9%	53.5%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%	60.0%
+ Depreciation+amort.	2	3	3	1	2	1	1	1	1	1	1	
EBITDA	19	32	37	45	53	54	55	56	58	59	60	
<ul> <li>Paid taxes</li> </ul>	-5	-4	-4	-6	-7	-7	-7	-7	-7	-8	-8	
<ul> <li>Change in NWC</li> </ul>	-8	-2	-2	-3	-1	-1	-1	-1	-1	-1	0	
NWC / Sales, %	32.7%	31.9%	31.2%	30.6%	30.5%	30.4%	30.3%	30.2%	30.1%	30.0%	30.0%	
+ Change in other liabs	Ø											
<ul> <li>Operative CAPEX</li> </ul>	Ø	0	Ø	0	0	Ø	Ø	Ø	Ø	0	0	
opCAPEX / Sales, %	0.1%	0.7%	0.7%	0.5%	0.6%	0.6%	0.6%	0.6%	0.6%	0.6%	0.6%	
- Acquisitions												
+ Divestments	59											
– Other items	Ø											
= FOFF	66	26	30	37	45	46	47	48	49	51	51	768
= Discounted FCFF		24	26	29	33	31	30	28	26	25	24	351
= DFCF min WACC		24	27	30	34	32	30	29	27	26	25	397
= DFCF max WACC		24	26	29	33	31	29	27	26	24	23	313

#### Sensitivity analysis, EUR

			Т	erminal WAC	С	
		6.30 %	7.31 %	8.30 %	9.30 %	10.31 %
	58.00 %	4.87	3.99	3.37	2.91	2.55
Terminal	59.00 %	4.93	4.04	3.41	2.94	2.58
EBIT-%	60.00 %	5.00	4.09	3.44	2.97	2.60
	61.00 %	5.06	4.14	3.48	3.00	2.62
	62.00 %	5.13	4.18	3.52	3.03	2.65

## **CAPMAN** Diversified Financial Services/Finland, March 12, 2025 Company update

INTERIM FIGURES												
EVLI ESTIMATES, EURm	2024Q1	2024Q2	2024Q3	2024Q4	2024	2025Q1E	2025Q2E	2025Q3E	2025Q4E	2025E	2026E	2027E
Net sales	15.6	15.3	12.8	13.9	57.6	14.9	15.5	15.9	19.3	65.6	73.7	83.4
EBITDA	6.1	4.5	2.3	6.2	19.2	6.6	6.3	9.2	9.9	32.0	37.4	45.4
EBITDA margin (%)	39.3%	29.5%	18.0%	44.9%	33.3%	44.2%	40.5%	58.0%	51.2%	48.7%	50.7%	54.5%
EBIT	5.6	3.8	1.7	5.6	16.7	5.9	5.6	8.5	9.2	29.2	34.6	44.7
EBIT margin (%)	36.3%	25.0%	13.1%	40.1%	29.1%	39.6%	36.1%	53.7%	47.7%	44.6%	46.9%	53,5%
Net financial items	-0.9	-1.1	-1.3	-1.1	-4.3	-1.2	-1.2	-1.2	-1.2	-4.6	-4.7	-4.9
Pre–tax profit	4.8	2.7	0.4	4.5	12.4	4.8	4.5	7.4	8.1	24.6	29.9	39.8
Тах	-1.2	-0.1	-0.8	-0.9	-3.0	-0.6	-0.6	-1.0	-1.0	-3.2	-3.9	-5.2
Tax rate (%)	24.0%	3.7%	207.1%	20.3%	23.8%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%
Net profit	1.2	1.3	-1.2	3.2	4.6	3.9	3.7	6.1	6.6	20.3	24.8	33.4
EPS	0.01	0.01	-0.01	0.02	0.03	0.02	0.02	0.03	0.04	0.12	0.14	0.19
EPS adj. (diluted)	0.01	0.01	-0.01	0.02	0.03	0.02	0.02	0.03	0.04	0.12	0.14	0.19
Dividend per share	0.01	0.01	0.01	0.02	0.14	0.02	0.02	0.00	0.04	0.15	0.10	0.10
					0.14					0.10	0.10	010
SALES, EURm	2024Q1	2024Q2	2024Q3	2024Q4	2024	2025Q1E	2025Q2E	2025Q3E	2025Q4E	2025E	2026E	2027E
Management Company business	15.4	15.1	12.6	13.7	56.8	14.7	15.3	15.7	19.1	64.8	73.0	82.8
Service business Other 8 eliminations	0.1 0.2	0.1 0.2	0.1 0.1	0.1 0.1	0.3 0.6	0.1 0.2	0.1 0.2	0.1 0.2	0.1 0.2	0.2 0.6	0.1 0.6	0.7
Total	15.6	15.3	12.8	13.9	0.0 57.6	14.9	15.5	15.9	19.3	65.6	73.7	83.4
SALES GROWTH, Y/Y %	2024Q1	2024Q2	2024Q3	2024Q4	2024	2025Q1E	2025Q2E	2025Q3E	2025Q4E	2025E	2026E	2027E
Management Company business Service business	23.1%	10.6%	13.7%	24.0%	17.6% -60.5%	-4.3%	1.2%	24.6%	39.7%	14.2%	12.6%	13.5%
Other & eliminations	-70.5% 529.2%	-57.6% 52.2%	-65.0% 12.7%	-42.2% -49.3%	-60.5% 13.0%	-15.3% -0.7%	-13.8% -12.8%	-28.6% 12.8%	-36.7% 9.5%	-24.8% 1.2%	-30.0% 5.0%	-99.7% 5.0%
Total	22.5%	10.3%	12.3%	21.5%	16.5%	-4.3%	1.0%	24.2%	38.9%	13.9%	12.4%	13.2%
EBIT, EURm	2024Q1	2024Q2	2024Q3	2024Q4	2024	2025Q1E	2025Q2E	2025Q3E	2025Q4E	2025E	2026E	2027E
Management Company business Investment business	6.3 2.1	4.3 1.0	4.0 -0.9	2.7 4.7	17.2 6.9	4.5 3.0	4.3 3.0	6.4 3.5	7.1 4.0	22.3 13.5	27.5 14.0	34.2 18.0
Service business	2.1 0.0	0.1	-0.9	4.7 0.1	0.3	3.0 0.1	3.0 0.1	3.5 0.1	4.0 0.1	0.2	0.1	18.0
Other & eliminations	-2.8	-1.6	-1.4	-1.9	-7.6	-1.7	-1.8	-1.5	-2.0	-6.8	-7.1	-7.5
Total	5.6	3.8	1.7	5.6	16.7	5.9	5.6	8.5	9.2	29.2	34.6	44.7
EBIT margin %	2024Q1	2024Q2	2024Q3	2024Q4	2024	2025Q1E	2025Q2E	2025Q3E	2025Q4E	2025E	2026E	2027E
Management Company business	40.8%	28.4%	31.4%	19.6%	30.3%	30.6%	28.1%	41.0%	37.2%	34.5%	37.7%	41.3%
Investment business	100.0%	100.0%	-100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Service business Other 8 eliminations	67.8% -100.0%	100.0% -100.0%	-100.0%									
Total	36.3%	25.0%	13.1%	40.1%	29.1%	-100.0%	-100.0%	-100.0% 53.7%	47.7%	44.6%	46.9%	53.5%
TULAI	30.3%	20.0%	13.1%	40.1%	29.1%	39.0%	30.1%	03.1%	41.1%	44.0%	40.9%	03.0%

## **CAPMAN** Diversified Financial Services/Finland, March 12, 2025 Company update

INCOME STATEMENT, EURm	2020	2021	2022	2023	2024	2025E	2026E	2027E
Sales	43.0	52.8	67.5	49.5	57.6	65.6	73.7	83.4
Sales growth (%)	-12.2%	22.8%	27.9%	-26.8%	16.5%	13.9%	12.4%	13.2%
EBITDA	13.9	46.2	57.3	0.4	19.2	32.0	37.4	45.4
EBITDA margin (%)	32.2%	87.5%	84.8%	0.7%	33.3%	48.7%	50.7%	54.5%
Depreciation	-1.5	-1.5	-1.6	-1.5	-2.4	-2.7	-2.8	-0.8
EBITA	12.3	44.6	55.7	-1.1	16.7	29.2	34.6	44.7
Goodwill amortization / writedown			-2.6					
EBIT	12.3	44.6	53.1	-1.1	16.7	29.2	34.6	44.7
EBIT margin (%)	28.7%	84.6%	78.6%	-2.3%	29.1%	44.6%	46.9%	53.5%
Reported EBIT	12.3	44.6	53.1	-1.1	16.7	29.2	34.6	44.7
EBIT margin (reported) (%)	28.7%	84.6%	78.6%	-2.3%	29.1%	44.6%	46.9%	53.5%
Net financials	-3.1	-4.0	-5.5	-0.7	-4.3	-4.6	-4.7	-4.9
Pre-tax profit	9.2	40.6	47.6	-1.8	12.4	24.6	29.9	39.8
Taxes	-2.9	-5.2	-6.6	Ø.7	-3.0	-3.2	-3.9	-5.2
Minority shares	-1.1	-1.0	-1.4	-2.0	-4.9	-1.1	-1.2	-1.2
Net profit	5.1	34.3	39.6	-3.2	4.6	20.3	24.8	33.4
Cash NRIs								
Non-cash NRIs								
BALANCE SHEET, EURm								
Assets								
Fixed assets	117	131	170	160	181	180	179	178
Goodwill	15	15	8	8	30	30	30	30
Right of use assets	2	1	З	4	2	1	Ø	0
Inventory								
Receivables	23	25	32	27	38	43	48	54
Liquid funds	58	65	56	41	90	79	88	100
Total assets	219	240	271	242	343	335	347	364
Liabilities								
Shareholders' equity	113	126	140	113	199	194	193	209
Minority interest	1	2	2	2	4	4	4	4
Convertibles								
Lease liabilities	2	1	3	4	2	1	0	0
Deferred taxes	3	5	8	6	18	18	18	18
Interest bearing debt	81	82	90	90	100	95	107	104
Non-interest bearing current liabilities	18	24	26	24	19	22	25	28
Other interest-free debt	1	1	1	2	1	1	1	1
Total liabilities	219	240	271	242	343	335	347	364
CASH FLOW, EURm								
+ EBITDA	14	46	57	0	19	32	37	45
– Net financial items	-3	-4	-5	-1	-4	-5	-5	-5
- Taxes	-4	-3	-3	-3	-4	-3	-4	-5
– Increase in Net Working Capital	-16	5	-10	6	-8	-2	-2	-3
+/- Other	-3	-33	-32	9	0	-1	-1	-1
= Cash flow from operations	-12	-33	-32	9 12	3	21	25	32
- Capex	-12	0	-3	-2	0	0	20	0
– Capex – Acquisitions	-3	U	-3	-2	U	U	U	e e
+ Divestments	U	Q	Q		50			
	-16	0 11	0 3	10	59 62	21	25	31
= Free cash flow			3 —1			21	20	31
+/- New issues/buybacks	-1	2		3	99	07	17	00
- Paid dividend	22	23	27	16	25	27	17	23
+/- Other Change in cash	51 14	16 7	12 -10	-1 -15	-96 49	-6 -11	11 9	-2 12

## **CAPMAN** Diversified Financial Services/Finland, March 12, 2025 Company update

KEY FIGURES	2021	2022	2023	2024	2025E	2026E	2027E
M-cap	476	428	364	308	340	340	340
Net debt (excl. convertibles)	18	37	53	12	17	18	4
Enterprise value	500	472	423	326	363	365	351
Sales	53	68	49	58	66	74	83
EBITDA	46	57	0	19	32	37	45
EBIT	45	53	-1	17	29	35	45
Pre-tax	41	48	-2	12	25	30	40
Earnings	34	40	-3	5	20	25	33
Equity book value (excl. minorities)	126	140	113	199	194	193	209
	120	140	110	100	104	100	LUU
Valuation multiple	2021	2022	2023	2024	2025E	2026E	2027E
EV/Sales	9.5	7.0	8.5	5.7	5.5	4.9	4.2
EV/EBITDA	10.8	8.2	1153.4	17.0	11.4	9.8	7.7
EV/EBITA	11.2	8.5	-375.9	19.5	12.4	10.6	7.8
EV/EBIT	11.2	8.9 70 1	-375.9	19.5	12.4	10.6	7.8
EV/OCF EV/FCF	45.4 14.7	78.1 35.5	35.0 26.2	102.5 4.9	17.3 14.1	14.3 12.0	11.1 9.6
P/FOFR	42.9	140.8	35.4	4.9 5.0	14.1	13.6	9.0 10.9
P/E	13.9	10.8	-115.2	67.4	16.7	13.7	10.2
P/BV	3.8	3.1	3.2	1.6	1.7	1.8	1.6
Target EV/EBITDA					12.3	10.5	8.4
Target EV/EBIT					13.4	11.4	8.5
Target EV/FCFF Target P/BV					19.1 1.9	15.7 1.9	12.2 1.8
Target P/E, diluted					1.9	1.9	1.0
rai got i / E, allatoa					10.0	10.0	11.1
Per share measures	2021	2022	2023	2024	2025E	2026E	2027E
Number of shares (million)	156.62	158.06	158.82	176.88	176.88	176.88	176.88
Number of shares (diluted, million)	156.62	158.06	158.82	176.88	176.88	176.88	176.88
EPS	0.22	0.25	-0.02	0.03	0.12	0.14	0.19
Operating cash flow per share	0.07	0.04	0.08	0.02	0.12	0.14	0.18
Free cash flow per share	0.07	0.02	0.06	0.35	0.12	0.14	0.18
Book value per share	0.80	0.89	0.71	1.12	1.10	1.09	1.18
Dividend per share	0.15	0.09	0.10	0.14	0.15	0.10	0.13
Dividend payout ratio, %	68.5%	67.8%	-502.8%	541.7%	130.4%	70.0%	70.0%
Dividend yield, %	4.9%	6.3%	4.4%	7.3%	7.8%	5.1%	6.9%
FCF yield, %	2.3%	0.7%	2.8%	20.2%	6.0%	7.4%	9.2%
Efficiency measures	2021	2022	2023	2024	2025E	2026E	2027E
ROE	28.8%	29.8%	-2.5%	2.9%	10.4%	12.8%	16.6%
ROCE	21.9%	23.8%	-0.5%	6.5%	9.8%	11.6%	14.4%
Financial ratios	2021	2022	2023	2024	2025E	2026E	2027E
Inventories as % of sales							
Receivables as % of sales	47.9%	47.5%	55.0%	66.3%	65.5%	64.9%	64.3%
Non–int. bearing liabilities as % of sales	46.0%	38.2%	48.8%	33.6%	33.6%	33.6%	33.6%
NWC/sales, %	0.1%	7.6%	2.2%	32.7%	31.9%	31.2%	30.6%
Operative CAPEX/Sales, %	0.7%	4.9%	3.7%	0.1%	0.7%	0.7%	0.5%
CAPEX/sales (incl. acquisitions), %	0.7%	4.9%	3.7%	0.1%	0.7%	0.7%	0.5%
FCFF/EBITDA	0.7	0.2	44.1	3.4	0.8	0.8	0.8
Net Debt/EBITDA, book—weighted	0.4	0.7	144.2	0.6	0.5	0.5	0.1
_		0.2	0.2	0.3	0.3	0.3	0.3
Debt/equity_market-weighted	1/1/						
	0.2 0.5						
Debt/equity, market—weighted Equity ratio, book—weighted Gearing, %	0.2 0.5 14.0%	0.5 26.3%	0.5 45.9%	0.6 6.1%	0.6 8.4%	Ø.6 9.3%	0.6 2.1%

### **CAPMAN** Diversified Financial Services/Finland, March 12, 2025 Company update

**COMPANY DESCRIPTION:** CapMan is a leading Nordic asset management and investment company. CapMan manages over EUR 6 billion in assets. The company mainly manages investors' assets but also makes direct investments from its balance sheet, mainly into own funds. Current investments strategies cover Buyout, Growth Equity, Real Estate, Natural Capital, Infra, Credit and Special situations.

**INVESTMENT CASE:** CapMan is set to continue to grow its earnings and increase earnings stability, but current market conditions have posted challenges. An important driver is the increase in fee–based profitability through growth in capital under management, while still being able to maintain a sound cost structure. Additional earnings potential in the upcoming years is offered by the outlook of several of CapMans funds in an approaching carry. Good cash flows and a healthy balance sheet support continued high dividend payouts. The proceeds from the divestment of CapMan Procurement Services (CaPS) further provides financial leeway for larger strategic moves.

OWNERSHIP STRUCTURE	SHARES	EURm	%
Silvertärnan Ab	22 680 519	43.592	12.8 %
Hozainum Partners Oy	9 012 467	17.322	5.1 %
Ilmarinen Mutual Pension Insurance Company	8 672 000	16.668	4.9 %
Laakkonen Mikko Kalervo	7 296 757	14.024	4.1 %
Dolobratos Oy Ab	5 442 698	10.461	3.1 %
Varma Mutual Pension Insurance Company	3 675 215	7.064	2.1 %
Joensuun Kauppa ja Kone Oy	3 296 466	6.336	1.9 %
Vesasco Oy	3 088 469	5.936	1.7 %
The State Pension Fund	2 500 000	4.805	1.4 %
Elo Mutual Pension Insurance Company	2 212 000	4.251	1.3 %
Ten largest	67 876 591	130.459	38.4 %
Residual	109 001 619	209.501	61.6 %
Total	176 878 210	339.960	100%

EARNINGS CALENDAR

May 09, 2025 August 07, 2025 November 06, 2025 Q1 report Q2 report Q3 report

#### OTHER EVENTS

#### COMPANY MISCELLANEOUS

CEO: Pia Kåll CFO: Atte Rissanen IR: Tuija Ottoila Ludviginkatu 6, 4 fl. 01300 Helsinki Tel: +358 207 207 500

## **CAPMAN** Diversified Financial Services/Finland, March 12, 2025 Company update

#### DEFINITIONS

P/E	EPS
Price per share Earnings per share	Profit before extraord. items and taxes – income taxes + minority interest Number of shares
P/BV	DPS
Price per share	Dividend for the financial period per share
Shareholder's equity + taxed provisions per share	
Market cap	OCF (Operating cash flow)
Price per share * Number of shares	
Price per snare * Number of Snares	EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	FCF (Free cash flow)
Market cap + net debt + minority interest at market value – share of associated companies at market value	Operating cash flow – Operative CAPEX – acquisitions + divestments
EV/Sales	FCF yield, %
Enterprise value	Free cash flow
Sales	Market cap
EV/EBITDA	Operative CAPEX / Sales
Enterprise value	Capital expenditure – divestments – acquisitions
Earnings before interest, tax, depreciation and amortization	Sales
EV/EBIT	Net working capital
Enterprise value	Current assets – current liabilities
Operating profit	
Net debt	Capital employed / Share
Interest bearing debt – financial assets	Total assets – non–interest bearing debt
2	Number of shares
Total assets	Gearing
Balance sheet total	Net debt
	Equity
Div yield, %	Debt/Equitu, %
Dividend per share	· •
Price per share	Interest bearing debt Shareholders' equity + minority interest + taxed provisions
Payout ratio, %	Equity ratio. %
Total dividends	Shareholders' equity + minority interest + taxed provisions
Earnings before extraordinary items and taxes – income taxes + minority interest	Total assets – interest-free loans
ROCE, %	CAGR, %
Profit before extraordinary items + interest expenses	Cumulative annual growth rate = Average growth rate per year
+ other financial costs Balance sheet total – non-interest bearing debt (average)	
ROE, %	
Profit before extraordinary items and taxes – income taxes	

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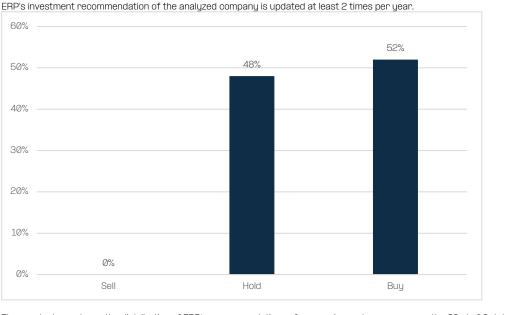
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Target price compared to share price

< -10 %
-10 - 0 %
0 - (+10) %
> 10 %

Recommendation SELL RECUDE ACCUMULATE BUY

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Name(s) of the analyst(s): Jerker Salokivi

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#### **Contact information** SALES, TRADING AND RESEARCH

#### Equity Sales & Trading

Joachim Dannberg (head)	+358 9 4766 9123
Aleksi Jalava	+358 9 4766 9123
Pasi Väisänen	+358 9 4766 9123

#### **Evli Investment Solutions**

Johannes Asuja

+358 9 4766 9205

#### Equity Research

Jerker Salokivi (head)	
Joonas Ilvonen	
Atte Jortikka	
Atte Pitkäjärvi	

+358 9 4766 9149 +358 44 430 9071 +358 40 054 3725 +358 44 047 6597



EVLI PLC Aleksanterinkatu 19 A P.O. Box 1081 FIN-00101 Helsinki, FINLAND Phone +358 9 476 690 Internet www.evli.com E-mail firstname.lastname@evli.com

EVLI PLC. STOCKHOLMSFILIAL Regeringsgatan 67 P.O. Box 16354 SE-103 26 Stockholm Sverige stockholm@evli.com Tel +46 (0)8 407 8000