

Suffering from demand weakness

Alisa Bank issued a profit warning, with continued weaker demand driving lower volumes. 2025 PTP excl. NRI's is expected to be negative, a notable decrease from the bank's previous expectations.

Demand driven profit warning

Alisa Bank issued a profit warning on June 18th, as the continued weakness in the operating environment has affected the demand for the bank's main products. Additionally, credit loss provisions have been higher during H1. The pre-tax profit excl. NRI's is now expected to decline from 2024 levels (EUR –0.1m). In the previous guidance, the PTP excl. NRI's was expected to reflect levels seen in H2/2025 (EUR 0.9m) and the drop suggested by the new guidance is as such significant, with our previous estimates at EUR 1.7m. The bank also launched a cost-savings program due to the weaker income, although OPEX has reportedly developed as expected.

H1 figures to be weak, looking to recover during H2

Our estimate revisions are essentially volume-based, with our estimate for 2025 credit loss provisions already higher in relative terms, along with interest rate related adjustments. We now expect a PTP excl. NRI's of EUR –0.9m (prev. 1.7m). We expect H1 figures to be weak, and with some signs of demand recovery having been seen in Q2 expect barely positive profitability during H2. In terms of total income we still expect a slight y/y decline during H2, with still limited signs of a more notable pick up in demand. Our revisions for 2026–2027e are fairly small, with slight downward adjustments on total income and profitability. Although the market demand is driving short-term weakness, our views on the business potential of the bank's products remain intact. We expect the bank to continue to focus on products and partnerships and review opportunities for inorganic growth.

REDUCE with a target price of EUR 0.16 (0.18)

In light of our estimate revisions and continued market weakness, we lower our target price to EUR 0.16 (0.18) and retain our REDUCE-rating. Valuation upside would in our view still require clear signs of profitability improvement above levels seen during H2/2024.

Rating

Reduce



Share price, EUR (Last trading day's closing price) **0.18**
Target price, EUR 0.16

Latest change in recommendation 11-Feb-25

Latest report on company 17-Feb-25

Research paid by issuer: YES

No. of shares outstanding, '000's 150 032

No. of shares fully diluted, '000's 150 032

Market cap, EURm 26

Free float, % –

Exchange rate –

Reuters code ALISA.HE

Bloomberg code ALISA FH

Average daily volume, EURm –

Next interim report 12-Aug-25

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BUY ACCUMULATE REDUCE SELL

KEY FIGURES

	Revenues EURm	Op. profit EURm	Net profit EUR m	EPS EUR	P/E (x)	P/B (x)	Cost/income %	ROE %	Div. yield %	DPS EUR
2023	17	0	0	0.00	83.9	0.6	68.3%	0.7%		
2024	17	–1	–1	–0.01	–17.7	0.7	75.2%	–3.8%		
2025E	17	–1	–1	0.00	–35.6	0.7	77.1%	–2.0%		
2026E	21	3	2	0.01	12.6	0.7	66.7%	5.7%		
2027E	23	4	3	0.02	9.1	0.6	64.2%	7.3%		

Market cap, EURm	26	BV per share 2025E, EUR	0.2	CAGR EPS 2024–27, %	0.0 %
Equity 2025E, EURm	36	Loan losses 2025E, %	2.72 %	CAGR op. profit 2024–27, %	0.0 %
Total assets, 2025E, EURm	425	Tax rate 2025E, %	20.7 %	CAGR revenues 2024–27, %	10.7 %
Lending 2025E, EURm	160	Tier 1 ratio 2025E, %	13.3 %	CAGR DPS 2024–27, %	0.0
RWA 2025E, EURm	146	Capital ratio 2025E, %	15.6 %	PEG, P/E 25/CAGR	0.0

All the important disclosures can be found on the last pages of this report.

Alisa Bank	2023	H1/'24	H2/'24	2024	H1/'25E	H2/'25E	2025E	2026E	2027E
Total income	16.7	7.7	9.3	17.0	7.8	9.0	16.8	20.9	23.0
<i>growth %</i>	62.8%	-8.5%	12.0%	1.7%	1.9%	-3.5%	-1 %	24 %	10 %
Net interest income	14.8	7.2	8.3	15.5	7.0	8.0	15.0	18.7	20.6
Net fee income	1.8	0.4	1.0	1.4	0.8	1.0	1.7	2.1	2.3
Other operating income	0.2	0.1	0.0	0.1	0.0	0.0	0.1	0.1	0.1
Personnel expenses	-5.5	-3.0	-3.3	-6.3	-3.2	-3.5	-6.7	-7.2	-7.8
Other administrative expenses	-4.5	-2.7	-2.2	-4.9	-2.2	-2.4	-4.6	-4.8	-5.1
Depreciation and amortization	-0.8	-0.6	-0.6	-1.3	-0.6	-0.6	-1.3	-1.4	-1.4
Other operating expenses	-0.6	-0.1	-0.2	-0.3	-0.2	-0.2	-0.4	-0.5	-0.5
Total operating expenses	-11.4	-6.4	-6.4	-12.8	-6.2	-6.7	-13.0	-14.0	-14.8
Impairment of receivables	-5.0	-3.2	-2.3	-5.5	-2.6	-2.2	-4.8	-4.4	-4.6
Pre-tax profit	0.3	-2.0	0.7	-1.3	-1.0	0.1	-0.9	2.6	3.6
-Excl. one-offs		-1.0	0.9	-0.1					
Income taxes	0.0	0.0	0.1	0.1	0.2	0.0	0.2	-0.5	-0.7
Net earnings	0.3	-2.0	0.8	-1.2	-0.8	0.1	-0.7	2.1	2.9

Source: Alisa Bank, Evli Research estimates

INTERIM FIGURES

EVLI ESTIMATES, EURm	2024Q1	2024Q2	2024Q3	2024Q4	2024	2025Q1E	2025Q2E	2025Q3E	2025Q4E	2025E	2026E	2027E
Net interest income		7		8	15		21			15	19	21
Net commission income		0		1	1		2			2	2	2
Trading/items at fair value		0		0	0		0			0	0	0
Other income												
Total income		8		9	17		23			17	21	23
Total costs		-6		-6	-13		-15			-13	-14	-15
Profit before loan losses		1		3	4		8			4	7	8
Loan losses		-3		-2	-6		-5			-5	-4	-5
Operating profit		-2		1	-1		4			-1	3	4
Taxes		0		0	0		-1			0	-1	-1
Minorities												
Net profit		-2		1	-1		3			-1	2	3
EPS		0.0		0.0	0.0		0.0			0.0	0.0	0.0
EPS adjusted (diluted no of shares)												
Dividend per share												

INCOME STATEMENT, EURm	2020	2021	2022	2023	2024	2025E	2026E	2027E
Net interest income			9	15	15	15	19	21
Net commission income			2	2	1	2	2	2
Trading/items at fair value			0	0	0	0	0	0
Other income								
Total income			10	17	17	17	21	23
Income growth (%)				62.0%	2.5%	-0.8%	24.3%	10.0%
Total costs			-12	-11	-13	-13	-14	-15
Costs growth (%)				-1.7%	12.2%	1.6%	7.6%	5.9%
Profit before loan losses			-1	5	4	4	7	8
Loan losses			-8	-5	-6	-5	-4	-5
Operating profit			-10	0	-1	-1	3	4
Operating profit growth				-101.8%	-845.8%	-29.2%	-379.6%	38.3%
Taxes			1	0	0	0	-1	-1
Minorities								
Net profit			-9	0	-1	-1	2	3
BALANCE SHEET, EURm								
Assets								
Lending to credit institutions			126	134	288	246	263	266
Lending to the public			155	169	144	160	175	195
Growth (%)				9.3%	-15.0%	11.3%	9.4%	11.4%
Interest-bearing securities								
Other assets			2	2	1	1	1	1
Total Assets			292	314	451	425	457	480
Growth (%)				7.6%	43.6%	-5.7%	7.6%	5.0%
Liabilities								
Deposits by credit institutions								
Deposits from the public			247	269	395	370	400	420
Growth (%)				9.0%	46.8%	-6.2%	8.1%	5.0%
Debt securities in issue								
Subordinated loans			6	6	6	6	6	6
Other liabilities			13	13	13	13	13	13
Shareholder's equity			26	26	37	36	38	41
Total liabilities and equity			292	314	451	425	457	480

KEY FIGURES	2021	2022	2023	2024	2025E	2026E	2027E
M-cap		32	15	25	26	26	26
Total assets		292	314	451	425	457	480
Total income		10	17	17	17	21	23
Total costs		-12	-11	-13	-13	-14	-15
Operating profit		-10	0	-1	-1	3	4
Net profit		-9	0	-1	-1	2	3
Equity		26	26	37	36	38	41
Tier 1 capital		18	18	20	19	21	24
Risk-weighted assets		140	147	133	146	160	174
Loans		155	169	144	160	175	195

Valuation multiples	2021	2022	2023	2024	2025E	2026E	2027E
P/E		-3.5	83.9	-17.7	-35.6	12.6	9.1
P/E, adj.		-3.6	83.9	-17.7	-35.6	12.6	9.1
P/B		1.2	0.6	0.7	0.7	0.7	0.6
Dividend yield, %							
Target P/E							
Target P/B							

Per share measures	2021	2022	2023	2024	2025E	2026E	2027E
Number of shares		87 745	88 332	128 055	150 032	150 032	150 032
Number of shares (diluted)		87 745	88 332	128 055	150 032	150 032	150 032
EPS		-0.10	0.00	-0.01	0.00	0.01	0.02
EPS, adj.		-0.10	0.00	-0.01	0.00	0.01	0.02
Book value share		0.29	0.30	0.24	0.24	0.25	0.27
Dividend per share							
Dividend payout ratio %							

Financial ratios	2021	2022	2023	2024	2025E	2026E	2027E
ROE, %		-34.7%	0.7%	-3.8%	-2.0%	5.7%	7.3%
Adjusted ROE, %		-33.5%	0.7%	-3.8%	-2.0%	5.7%	7.3%
ROA, %		-6.2%	0.1%	-0.3%	-0.2%	0.5%	0.6%
Net interest margin, %		2.3%	3.4%	2.9%	2.8%	3.3%	3.4%
Cost/income, %		113.1%	68.3%	75.2%	77.1%	66.7%	64.2%
Loan losses/lending, %		10.76%	3.00%	3.47%	2.72%	2.68%	2.69%
Tier 1 ratio, %		12.6%	12.0%	15.0%	13.3%	13.4%	14.0%
Capital ratio, %		15.9%	15.2%	17.6%	15.6%	15.6%	15.9%
Equity/assets, %		8.9%	8.3%	8.1%	8.5%	8.3%	8.5%
Loans/assets, %		53.0%	53.9%	31.9%	37.6%	38.3%	40.6%
Tax rate, %		7.0%	-1.1%	8.6%	20.7%	20.0%	20.0%
Number of employees, average							
Income per employee, EUR							
Op. profit per employee, EUR							

COMPANY DESCRIPTION:

INVESTMENT CASE:

OWNERSHIP STRUCTURE	SHARES	EURm	%
Evli Oyj	15 288 216	2.683	10.2 %
Taaleri Oyj	15 288 216	2.683	10.2 %
Kempinvest Oyj	13 397 819	2.351	8.9 %
Vaiste Heikki Tapani	8 251 736	1.448	5.5 %
Mininvest Oyj	7 291 534	1.280	4.9 %
Oyj Scripo Ab	5 506 158	0.966	3.7 %
TN Ventures Oyj	5 491 155	0.964	3.7 %
Oyj Prandium Ab	4 756 001	0.835	3.2 %
Veikko Laine Oyj	4 620 972	0.811	3.1 %
Kajala Jani Markus	4 140 871	0.727	2.8 %
Ten largest	84 032 678	14.748	56.0 %
Residual	65 998 885	11.583	44.0 %
Total	150 031 563	26.331	100%

EARNINGS CALENDAR
OTHER EVENTS

COMPANY MISCELLANEOUS	Pursimiehenkatu 4 A, FIN-00150 Helsinki
CEO: Sampsa Laine	Tel:
CFO: Kukka Lehtimäki	
IR:	

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Target price compared to share price

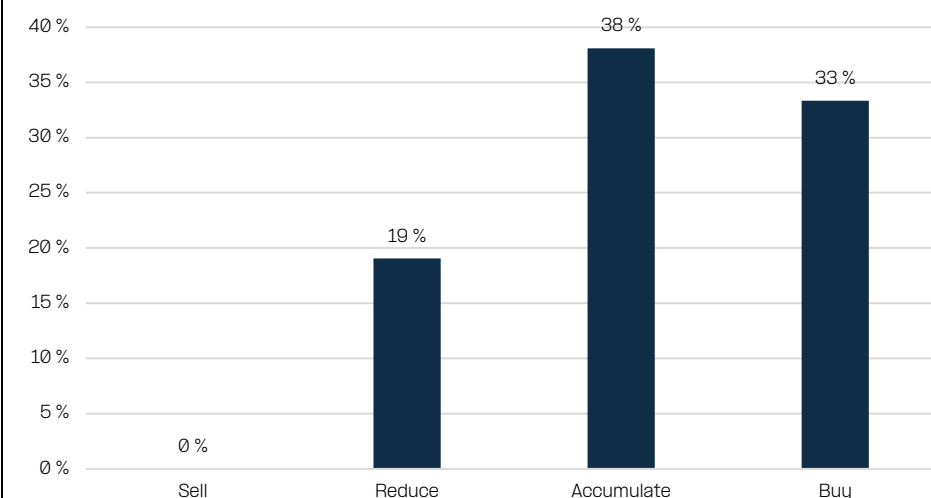
< -10 %
 -10 – 0 %
 0 – (+10) %
 > 10 %

Recommendation

SELL
 RECUDE
 ACCUMULATE
 BUY

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Name(s) of the analyst(s): Jerker Salokivi

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